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# BUSINESS ETHICS AND INTEGRITY A CASE STUDY ON 300 U.S. LISTED COMPANIES

Tinjala Diana-Maria PhD Candidate
West University of Timisoara, Romania
Pantea Lavinia Mirela PhD Candidate
West University of Timisoara, Romania
Professor Buglea Alexandru PhD
West University of Timisoara, Romania

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**Abstract:** Profit-maximizing behavior or moral integrity? Can companies have both? Our study takes a look at 300 U.S. based companies listed on the New York Stock Exchange and NASDAQ, and their way of dealing with business ethics. The research undertaken focuses on the content analysis method, using the corporate Codes of conduct and Corporate Social Responsibility (CSR) reports. The study reveals the evolution of the corporate ethics policies and programs throughout the years 2010- 2014. We also take a look at the most frequent controversies concerning business integrity, by sectors of activity. **Key words:** sustainability reporting, code of conduct, corporate governance, business ethics.

J.E.L. Classification Numbers: G30, M14, K22.

**Abbreviations:** CSR: Corporate Social Responsibility; SEC: Securities and Exchange Commission; GRI: Global Reporting Initiative; RI: responsible investors; IR: Integrated Reporting; NYSE: New York Stock Exchange; ESG: Environmental, Social and Governance; NGO: non-governmental organization.

#### Introduction

For many years, corporate social responsibility has become the norm. Companies and stakeholders alike have increased their awareness of the ever-growing demand for undertaking ethical activities. In this paper, we aim to compare what companies declare with regards to their business integrity and what whistleblower programs they actually put into place.

We have decided to use U.S. based companies listed on the New York Stock Exchange and NASDAQ due to their importance for stakeholders and the similarities regarding listing requirements. A comparison between the NYSE and NASDAQ listing requirements for governance codes can be found in the Literature review section.

In order to complete our analysis we have used the content analysis method that allows us to research qualitative data from corporate websites and CSR reports. The selection process resulted in 300 American companies, 242 listed on NYSE

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

and 58 listed on NASDAQ. These were analyzed throughout a 5 year period (from April 2010 to April 2014) on two sub-indicators: business ethics and integrity policy, and whistleblower programs. Details concerning the research methodology can be found in the third section of the paper.

Results have focused both on reporting done by the company and on controversies concerning business ethics (lawsuits, bad NGO reviews, negative media attention). The majorities of the companies publish a code of conduct, but do not go beyond simple compliance with the law in its enforcement. Some of the analyzed companies are currently under public scrutiny concerning the way they conduct business.

The conclusions section highlights the several inferences we have came upon, as well as subjects for further research.

#### Literature review

Business ethics is an issue that concerns or should concern all entities. Two recent global processes, globalization and the change in firm ownership structure have determined the need to improve corporate governance and ethics in an attempt to fill the institutional regulation voids (Aguilera and Cuervo-Cazurra, 2004; Kolk and van Tulder, 2005).

Therefore, starting from the mid 1970s large companies have begun adopting codes of conduct, going beyond simple compliance with the law (Keeper, 2011; Moberly and Wylie, 2011; Brooks, 1989). A study conducted between 1989 and 1990 on 244 Fortune 1000 companies showed that 93% of the companies used a code of ethics and 25% had created an ethics committee, with more than half providing ethics training for their employees (Center for Business Ethics, 1992).

Beginning in the 1990s, companies have been even more inclined to issue codes of conduct due to legal incentives from the U.S. government through the Organizational Sentencing Guidelines (Moberly and Wylie, 2011).

In its 2004 research on the 200 largest companies in the world, Kaptein found out that 52.2% have in place a code of conduct and that about half of them make direct references to conflict of interest, corruption and fraud, as well as to monitoring code compliance. Nowadays, behaving ethically in business is widely regarded as good business practice (WBCSD, 2015).

The instrument that is usually used to define, explain and enforce business ethics principles is a code of practice, also called code of conduct or code of ethics. Ethical codes should be perceived as key strategic documents for an organization, not simply as "window dressing" (Stevens, 2009). A proper code of conduct should communicate to stakeholders the moral standards and values the company uses for guiding its activities, in order to improve stakeholder confidence but also prevent

"Vasile Goldis" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

unwanted incidents (Stevens, 2009; Kaptein, 2004; Schwartz, 2002; Ferrell et al., 2015).

An aspect that should be clarified is that, although business practices are most of the time guided by law, companies should go beyond this. It is not enough for companies to simply respect the law, but they should be more proactive and meet the shared ethical standards of the community where they operate. Companies with good business ethics in place do not only have a good reputation, but also a competitive advantage.

Worldwide, there are several sector codes of ethics that can be used by companies as a model. The easiest way for companies is to simply subscribe to this kind of codes applicable to the whole industry; however, this is not enough. Best practice is to also elaborate their own code and commit to stricter rules and principles.

A code of ethics is a document that should outline the mission and values of the organization, its ethical principles, how professionals are supposed to approach problems, and the standards to which their employees will be held accountable to. The code has to be approved by the company's board of directors or management board and it should be revised regularly. All new employees should be trained regarding business ethics.

This study focuses on the governance code of American companies, listed on the New York Stock Exchange (NYSE) and on NASDAQ. The two organization regulate the information listed companies should disclose. NYSE is considered a self-regulatory organization whose self-designed rules remain subject to the regulatory overlook of the United States Securities and Exchange Commission (SEC). Its rules concerning code of ethics stipulate that all listed companies must adopt and disclose on their corporate website a code of ethics.

According to NYSE, the purpose of a code of ethics is to "focus the board and management on areas of ethical risk, provide guidance to personnel to help them recognize and deal with ethical issues, provide mechanisms to report unethical conduct, and help to foster a culture of honesty and accountability" (NYSE, 2009, Section 303A). To this end, it should prohibit conflict of interest and personal gain through the use of corporate property, information or position, as well as enforce confidentiality, fair dealing, proper use of company assets and compliance with laws.

The governance code should also include a section dedicated to whistleblowing. According to Ferrell et al. (2015), whistleblowing is the action by which an employee exposes an unethical business practice to outsiders. However, most of the codes of conduct refer to whistleblowing as reporting an illegal action either to a compliance officer of to a designated hot line.

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

NASDAQ publishes similar requirements for listed companies, defining the code of conduct in accordance with Section 406(c) of the Sarbanes-Oxley Act of 2002: "standards as are reasonably necessary to promote - (1) honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships; (2) full, fair, accurate, timely, and understandable disclosure in the periodic reports required to be filed by the issuer; and (3) compliance with applicable governmental rules and regulations" (SEC, 2002). Moreover, it is required that each employee, director or officer is subject to a code of conduct.

According to NASDAQ rules, a code of conduct should contain information concerning clear standards for compliance with the corporate code, enforcement mechanisms and whistleblower policy (NASDAQ, 2010). NASDAQ does not explicitly provide a list of misconduct that should be reported (Moberly and Wylie, 2011).

A comparative analysis of the two sets of requirements for listed companies can be found in Table 1.

Table 1. Comparative analysis of code of conduct regulations

Criteria	NASDAQ	NYSE
Who it applies to	all directors, officers and employees	directors, officers and employees
Availability	public	Available on the website and in the
		annual report (Form 10-K)
Waivers	For executives/ directors, approved	For executives/ directors, approved by
	by the Board and publicly disclosed	the Board and publicly disclosed
Purpose	"to demonstrate to investors that the	"focus the board and management on
	board and management [], have	areas of ethical risk, provide guidance
	carefully considered the	to personnel to help them recognize
	requirement of ethical dealing and	and deal with ethical issues, provide
	have put in place a system to ensure	mechanisms to report unethical
	that they become aware of and take	conduct, and help to foster a culture of
	prompt action against any	honesty and accountability"
	questionable behavior".	
Content	Conflict of interest, fair dealing and	Conflict of interest, using corporate
	compliance with the law	opportunities/assets for personal gain,
		confidentiality, fair dealing,
		compliance with the law, reporting of
		unethical behavior
Modal verbs used	"shall" adopt	"must" adopt and disclose
Enforcement	Required; protection for persons	Required; protection for persons
mechanism	reporting	reporting

Source: adaptation of regulations (NYSE, 2009, Section 303A; NASDAQ, 2010, section 5610)

"Vasile Goldis" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

As mentioned above, business ethics have the purpose to implement proper business policies and practices regarding potentially controversial issues, such as corporate governance, bribery and corruption, insider trading, discrimination, corporate social responsibility and fiduciary responsibilities. However, there are several instances when codes can fail. Usually, codes fail when they are not communicated properly or when they are not acknowledged and accepted by the organization's culture (Stevens, 2009; Valentine and Barnett, 2003).

The bad news for companies is that it is not enough to simply release a code of conduct or a related policy, but these documents should also be implemented. When analyzing a company from a sustainability perspective, both aspects are screened. Unethical behavior may damage a firm's reputation and make it less appealing to stakeholders. Thereby, if a company has strong business ethics policies in place, but it is also involved in business ethics related controversies, its overall score for business ethics is not a strong one, the high score for policies being adjusted with the negative score for involvement in a controversy. Controversies are used by socially responsible investors in negative screening, because they can affect the company's image, making it vulnerable to operational or financial risks.

The most important sources providing information for negative screening are media and corporate reports, such as annual or CSR reports. Difficulties are met because companies are not very transparent with their negative involvement and the media tends to exaggerate some facts.

# Research methodology

The aim of this paper is to contribute to the current literature by providing an analysis of corporate code of conducts and CSR reports focusing on the concept of business ethics, as expressed by a non-financial indicator. We have named this indicator "ethics and integrity", using GRI terminology. The research hypothesis is that the reporting on this metric has improved during the past 5 years. We aim to prove or reject this hypothesis using the content analysis method.

The study analyses 300 U.S. based companies (that either have their headquarters in the United States, or the majority of their operation are undertaken on U.S. soil) listed on the world's biggest stock exchanges, NYSE (New York Stock Exchange) and NASDAQ. We have used historical data from the firm Sustainalytics, an international ESG research and analysis firm that provides data for responsible investors. The population comprises 4676 international companies listed on stock exchanges around the world, that Sustainalytics has researched starting with 2009. Although the method for collecting data has not changed over time, following

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

market trends and private requests from investors, several hundred companies have been added yearly to the international data base.

We have narrowed down the population to include only companies that have been constantly analyzed between 2010 and 2014, as well as only U.S. based companies, listed on the NYSE and NASDAQ. This resulted in 841 companies, out of which we have randomly selected 300. The selection was done using the RAND function in Excel, which attributed each company a random number between 0 and 1. We have then filtered the field containing the results of the RAND function ascending, and selected only the top 300 companies. A comprehensive list of companies and their sector of activity can be found in Appendix 1.

We have then proceeded to determine on which stock exchange each of the selected companies was listed on, in order to compare the degree in which stock exchange regulation influences corporate disclosure. Our selection comprises 242 NYSE companies and 58 NASDAQ companies. The companies operate in 38 sectors, best represented being Healthcare (20 companies) and worst represented Automobiles, Construction Materials, Diversified Metals and Precious Metals (with 1 company each).

Regarding the ethics and integrity indicator, we believe that a company's awareness towards ethics can be better described by both its statements and its actions. Therefore, we have divided the indicator into 2 sub-indicators, one pertaining to policy (code of ethics) and the other one to programs put in place to ensure compliance with the code.

For the first sub-indicator concerning the corporate policy, we have developed a measuring framework, grading companies on fulfilling the following criteria:

- 1. the company publishes a code of conduct/ CSR report that includes a policy on bribery and corruption:
- a. the policy is a formal document, signed by an executive;
- b. it applies to at least 50% of the company's operation (if not mentioned otherwise, we have assumed it applies company-wide).
- 2. the policy should:
- a. forbid the giving or receiving of any type of bribery or improper payment by company employees;
- b. explain the concepts of bribery, corruption and conflict of interest;
- c. provide clear guidelines and/or examples of acceptable and unacceptable behavior.

In order to ensure the comparability of data across sectors, we have scored companies on a scale from 0 (worst practice) to 4 (best in class) as in Table 2.

We have measured the second sub-indicator similarly, taking into account whether a company has in place a reporting and monitoring system in addressing ethical misconduct. A strong whistleblower program should be based on a corporate policy

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

communicated in local languages to employees, suppliers, customers and other third parties. This includes identification of reporting channels (Compliance Officers, hotline, web form) and their availability. Best-practice companies make their reporting channels available 24/7. It is also of critical importance for the company to ensure anonymity for the person reporting, as well as protection from any kind of retaliation.

Table 2. Scoring categories for the ethics and integrity policy

Score	Description
4	All features are covered by the company (strong policy)
3	The company has a policy that includes only 2 out of the 3 features
2	The corporate policy includes only one feature among the one suggested
1	The company has a statement on ethics and integrity that does not qualify as a
	policy
0	No statement on business ethics

Source: Adapted from Sustainalytics' framework

Aside from the policy that satisfies the criteria listed above, the company should have designated structures to process whistleblower reports and should include in its communication towards stakeholders the number of reports received, the types of misconduct for which the reports were made, and the disciplinary measures taken to address misconduct. Considering all of these features, we have graded corporate whistleblower policies as:

Table 3. Scoring categories for the whistleblower programs

Score	Description
4	All features are covered by the company (strong programs);
2	The company complies with only half of the features;
1	The company has some activities to combat bribery and corruption
	through whistleblowing, but these are not coherent or company-wide;
0	The company does not disclose any activities or programs to report
	business ethics violations.

Source: Adapted from Sustainalytics' framework

# Findings and discussion

For the first sub-indicator, our analysis revealed that the biggest number of companies analyzed disclose a strong policy on business ethics and integrity (on average, 37,2% of NASDAQ companies and 52,9% of NYSE companies). For detailed yearly information, see Table 3.

#### "Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

Table 4. Business ethics and integrity policy

Stool: Evolongo	Coomo	Year			Total		
Stock Exchange	Score	2010	2011	2012	2013	2014	Total
	0	19,0%	17,2%	12,1%	10,3%	5,2%	12,8%
	2	37,9%	44,8%	51,7%	36,2%	34,5%	41,0%
NASDAQ	3			3,4%	19,0%	22,4%	9,0%
	4	43,1%	37,9%	32,8%	34,5%	37,9%	37,2%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%
	0	10,3%	4,1%	3,7%	3,7%	2,5%	4,9%
	1				0,4%	0,8%	0,2%
NIXCE	2	35,5%	41,7%	37,6%	24,4%	19,8%	31,8%
NYSE	3			4,1%	20,2%	26,4%	10,2%
	4	54,1%	54,1%	54,5%	51,2%	50,4%	52,9%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%
	0	12,0%	6,7%	5,3%	5,0%	3,0%	6,4%
	1				0,3%	0,7%	0,2%
TD-4-1	2	36,0%	42,3%	40,3%	26,7%	22,7%	33,6%
Total	3			4,0%	20,0%	25,7%	9,9%
	4	52,0%	51,0%	50,3%	48,0%	48,0%	49,9%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%

Source: authors' results

As seen in the literature review section, NASDAQ uses SEC regulations pertaining to business ethics, while NYSE has its own SEC approved rules for this issue. NYSE's rules are more detailed and include, aside from conflicts of interest, transparency and compliance with laws (which NASDAQ refers to), confidentially and the forbiddance of using company goods for personal gains.

Concerning the first sub-indicator, both sets of rules and regulations take into account the necessity of a reporting and enforcement mechanism to determine and deal with ethics violations (NYSE, 2009; NASDAQ, 2010). Both frameworks require companies to report on their policy at a minimum score 3 policy (none refers to clear examples/guidelines of acceptable and unacceptable behavior).

The 1 score category pertaining to statements concerning business ethics is negligible for both stock exchanges. In general, one can say that more than half of the analyzed companies have complied with the regulation requiring them to report on business ethics policies (score 3 and score 4 companies). The weak performance of the other companies can be attributed to the fact that companies are not required to assure their compliance with the requirement listing, nor does the stock exchange verify their disclosure.

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

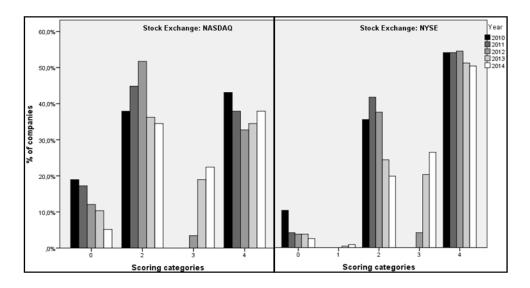


Figure 1. Business ethics and integrity policy for NASDAQ companies (left) and NYSE companies (right)

Source: authors' results

As seen in Figure 1, the single obvious trend that can be inferred from our results is an evolution in the score 3 category of an adequate policy (NASDAQ: from 0% in 2010 to 22,4% in 2014; NYSE: from 0% in 2010 to 26,4% in 2014) doubled by a decrease in the 2 score category (NASDAQ: from 37,9% to 34,5%; NYSE: from 35,5% to 19,8%).

Part of the evolution of the 3 score category is due to companies becoming more aware of the challenges for ethical behavior (those improving from a 2 score category) and part to companies decreasing the quality of their reporting.

Concerning whistleblower programs, the analysis revealed a worse scenario, only 34,1% of NASDAQ companies and 41,6% of NYSE companies having released, on average, information about their reporting and monitoring system for ethical violations. NASDAQ regulations state that a company must include in its code of conduct information concerning its enforcing mechanism, while NYSE highly advises towards encouraging employees to report violations.

Therefore, it comes as no surprise that a smaller number of companies can be given a score of 4 for whistleblower programs than for business ethics and integrity policy, the difference being smaller for NASDAQ that perceives whistleblower programs as mandatory (on average, for NASDAQ: 34,1% as opposed to 37,2%)

#### "Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

and for NYSE 41,6% as opposed to 52,9%). Table 4 also details the percentage of enterprises in each score category, for both NASDAQ and NYSE.

Table 5. Whistleblower programs

C4a al- E-rahamaa	Coons		Year			Total	
Stock Exchange	Score	2010	2011	2012	2013	2014	Total
	0	6,9%	5,2%	3,4%	3,4%	0,0%	3,8%
	1	27,6%	24,1%	20,7%	13,8%	10,3%	19,3%
NASDAQ	2	32,8%	34,5%	31,0%	46,6%	69,0%	42,8%
	4	32,8%	36,2%	44,8%	36,2%	20,7%	34,1%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%
	0	6,2%	1,2%	0,0%	0,4%	0,8%	1,7%
	1	20,2%	19,8%	13,2%	6,6%	3,3%	12,6%
NYSE	2	32,6%	29,3%	32,2%	57,9%	68,2%	44,0%
	4	40,9%	49,6%	54,5%	35,1%	27,7%	41,6%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%
	0	6,3%	2,0%	0,7%	1,0%	0,7%	2,1%
	1	21,7%	20,7%	14,7%	8,0%	4,7%	13,9%
Total	2	32,7%	30,3%	32,0%	55,7%	68,3%	43,8%
	4	39,3%	47,0%	52,7%	35,3%	26,3%	40,1%
	Total	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%

Source: authors' results

As can be observed from Figure 2, the comparative results for American companies by stock exchange are almost identical, the 0 and 1 score category having a negative trend, while the 2 score category a positive one for the last three years analyzed. The number of businesses that have put in place strong whistleblower programs increases from 2010 to 2012, reaching a maximum of 26 NASDAQ listed and 132 NYSE listed, and decreasing for the following years. An objective for further research could be identifying the factors determining the decreasing trend for 2012-2014.

However, given that stock exchange regulations only ask for a whistleblowing program equivalent to our score 2 category, we can safely assume that more than 76% of NASDAQ companies and 85% of NYSE companies place emphasis on reporting ethical violation.

In order to better understand the way companies apply their ethics policy we have also researched whether any of our selected businesses has been subject to a related controversy. Out of the 300 companies, only 6 have outstanding issues (2 companies in the Financial sector, 2 in Media and one in each of the Consumer Service and Transportation Services). Their problems vary from manipulating key

"Vasile Goldis" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

interest rates, forex rates and fraud, to deceptive sales practice and phone and e-mail hacking.

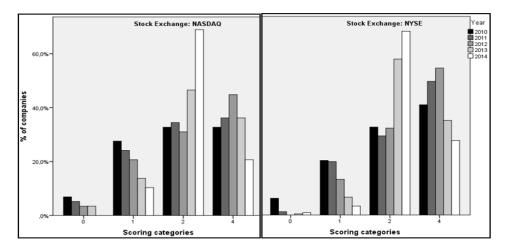


Figure 2. Whistleblower programs for NASDAQ companies (left) and NYSE companies (right)

Source: authors' results

If we take a look at the extended Sustainalytics' database listing the ethical approach of more than 17000 companies, we can see that the most exposed sector is the financial one comprising of banks, insurance and diversified financials (capital markets, stock exchanges, etc.), responsible for almost 32% out of total business ethics controversies. This could be explained due to the fact that financial companies have a limited environmental impact and moderate social impact, but a very high business ethics impact. Second is the consumer discretionary sector composed by a variety of industries such as automobiles, media and textiles generating close to 14% of the total amount of controversies. The industrials sector (aerospace, transportation, construction and so on) follows closely behind with almost 11% out of total business ethics controversies. The less exposed sectors are telecommunication services and health care sectors with 5.15%, respectively 4.12%.

#### **Conclusions**

Less than 10% of the analyzed companies do not disclose any statement concerning business ethics, and less than 5% do not mention whistleblowing in their communication towards stakeholders. In the last 5 years, there has been a trend

"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

towards complying with stock exchange requirements, few companies actually going beyond this compliance.

There are not big differences between companies following NYSE or NASDAQ regulations, especially for implementing whistlebower programs. For this sub-indicator there has been a decrease in the number of best reporting companies since 2012, trend that could be grounds for further research.

Companies that don't report on business ethics are more susceptible to have a bad corporate image, investors and employees being the first ones influenced by it. Moreover, several hundred companies have become the target of lawsuits and media attention in the last few years, due to bribery, corruption, confidentiality breach or retaliation against whistleblowers.

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"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

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"Vasile Goldiş" Western University of Arad



Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

# Appendix 1. List of analysed companies, by stock exchange and sector Companies listed on the New York Stock Exchange:

No	Company	Sector
1	Aaron's, Inc.	Retailing
2	Actavis, Inc.	Pharmaceuticals
3	Advance Auto Parts Inc.	Retailing
4	AECOM Technology	Construction &
	Corporation	Engineering
5	Aeropostale Inc.	Retailing
6	Air Products & Chemicals Inc.	Chemicals
7	Alexandria Real Estate Equities Inc.	Real Estate
8	Alliance Data Systems	Software &
	Corp.	Services
9	Allstate Corp.	Insurance
10	Altria Group Inc.	Food Products
11	American Eagle Outfitters, Inc.	Retailing
12	American International Group	Insurance
13	AmerisourceBergen Corporation	Healthcare
14	AptarGroup, Inc.	Containers & Packaging
15	Archer Daniels Midland Company	Food Products
16	Armstrong World	Building
10	Industries, Inc.	Products
17	Assurant Inc	Insurance
18	AT&T, Inc.	Telecommunica tion Services
19	Automatic Data	Software &
19	Processing, Inc.	Services
20	AutoNation Inc.	Retailing
21	Ball Corp.	Containers & Packaging
22	BancorpSouth, Inc.	Banks
23	Bank of Hawaii Corporation	Banks
24	Brinks Co.	Commercial Services
25	Broadridge Financial	Software &
	Solutions Inc.	Services
26	Cabot Corp.	Chemicals
27	Calpine Corp.	Utilities
28	Carmax	Retailing
29	Carnival Corporation	Consumer Services
30	CBS	Media

	T	Т
	Charles River Labora-	
31	tories International	Pharmaceuticals
	Inc.	
32	Choice Hotels	Consumer
32	International Inc.	Services
22	Church & Dwight Co.	Household
33	Inc.	Products
		Oil & Gas
34	Cimarex Energy Co	Producers
		Diversified
35	Citigroup Inc.	Financials
	Clear Channel	
36	Outdoor Holdings Inc.	Media
	CNA Financial	
37		Insurance
	Corporation	
38	Commercial Metals	Steel
	Company	9.0
39	Computer Sciences	Software &
	Corporation	Services
40	Comstock Resources	Oil & Gas
40	Inc.	Producers
41	ConocoPhillips	Oil & Gas
41	Conocorninps	Producers
42	Constellation Brands	Food Products
43	Con-way Inc.	Transportation
	Corn Products	
44	International Inc.	Food Products
	Corporate Office	
45	Properties Trust	Real Estate
46	CVS / Caremark	Food Retailers
47	D.R. Horton	Homebuilders
47		nomeounders
48	Dr Pepper Snapple	Food Products
40	Group	5 15
49	Duke Realty Corp.	Real Estate
50	Ecolab Inc.	Chemicals
51	Edison International	Utilities
52	Edwards Lifesciences	Healthcare
_	Corp.	Heatmeate
53	Entergy Corporation	Utilities
5.4		Commercial
54	Equifax	Services
	Essex Property Trust	D 1-
55	Inc.	Real Estate
		Oil & Gas
56	EXCO Resources Inc.	Producers
	Fairchild	Troducers
57	Semiconductor	Semiconductors
31	International Inc.	Semiconductors
50		0.0
58	Fidelity National	Software &

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# Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

	Information Services	Services
59	Fifth Third Bancorp	Banks
60	Flowserve Corp.	Machinery
61	Forest City Enterprises Inc.	Real Estate
62	Forest Oil Corp.	Oil & Gas Producers
63	Freddie Mac	Banks
64	Gamestop Corp.	Retailing
65	GATX Corp.	Traders & Distributors
66	General Dynamics Corp.	Aerospace & Defense
67	General Motors	Automobiles
68	Genuine Parts Company	Retailing
69	Goldman Sachs Group	Diversified Financials
70	Graham Holdings Company	Media
71	Grainger WW	Traders & Distributors
72	H&R Block, Inc.	Consumer Services
73	Hanesbrands Inc.	Textiles & Apparel
74	Harris Corp	Technology Hardware
75	HCP	Real Estate
76	Health Management Associates Inc.	Healthcare
77	Health Net, Inc.	Healthcare
78	Hillenbrand, Inc.	Consumer Services
79	Hill-Rom Holdings, Inc.	Healthcare
80	Honeywell International Inc.	Aerospace & Defense
81	Hospira Inc.	Pharmaceuticals
82	Hospitality Properties Trust	Real Estate
83	Host Hotels & Resorts Inc.	Real Estate
84	IHS Inc.	Commercial Services
85	Intercontinentalexchan ge Group, Inc	Diversified Financials
86	International Rectifier Corporation	Semiconductors
87	Interpublic Group	Media
88	Investment Technology Group	Diversified

	ITT Educational	Consumer
89	Services Inc.	Services
	J. C. Penney	Services
90	Company, Inc.	Retailing
91	Juniper Networks	Technology Hardware
	Kinder Morgan	Refiners &
92	Energy Partners LP	Pipelines
	L-3 Communications	Aerospace &
93	Holdings	Defense
94	Laboratory Corp. of America	Healthcare
95	Las Vegas Sands Corp	Consumer Services
	Leucadia National	Diversified
96		Financials
	Corp Level 3	Telecommunica
97		
00	Communications	tion Services
98	Liberty Property Trust	Real Estate
99	Lockheed Martin	Aerospace & Defense
100	Markel Corp.	Insurance
101	Marriott International,	Consumer
101	Inc.	Services
100	Marsh & McLennan	
102	Companies, Inc.	Insurance
102	Martin Marietta	Construction
103	Materials Inc.	Materials
104	MEDNAX, Inc.	Healthcare
105	Medtronic	Healthcare
	MEMC Electronic	
106	Materials Inc	Semiconductors
107	MetLife, Inc.	Insurance
		Consumer
108	Mohawk Industries	Durables
		Diversified
109	Moody's Corp.	Financials
110	New York Times Co.	Media
111	Newmont Mining	Precious Metals
		Oil & Gas
112	Noble Energy Inc.	Producers
113	Northrop Grumman	Aerospace &
113	Corporation	Defense
114	Occidental Petroleum	Oil & Gas
114	Corp.	Producers
115	OGE Energy Corp.	Utilities
116	Old Republic International Corp.	Insurance
117	ONEOK Inc.	Utilities
	Ormat Technologies	
118	Inc.	Utilities
119	Packaging Corp. of	Containers &
	America	Packaging

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# Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

120	Pall Corp.	Machinery
121	Parker Hannifin	Machinery
122	Corporation PerkinElmer Inc.	Pharmaceuticals
	Phillips-Van Heusen	Textiles &
123		
	Corp.	Apparel
124	Pioneer Natural	Oil & Gas
	Resources	Producers
125	Praxair	Chemicals
126	Precision Castparts Corp	Aerospace & Defense
127	Principal Financial Group	Insurance
128	Procter & Gamble Co.	Household Products
	D 1 ('1E' '1	Products
129	Prudential Financial, Inc.	Insurance
130	Questar Corporation	Utilities
131	Reliance Steel & Aluminum Co.	Steel
132	Salesforce.com	Software & Services
133	Sherwin-Williams	Chemicals
134	Simon Property Group Inc.	Real Estate
135	Southern Company	Utilities
	Southwestern Energy	Oil & Gas
136	Co	Producers
137	SPX Corporation	Machinery
138	St. Jude Medical	Healthcare
130	StanCorp Financial	Ticatticare
139	Group Inc.	Insurance
140	Stanley Black & Decker, Inc.	Machinery
141	Sunoco, Inc.	Refiners &
141	Sunoco, inc.	Pipelines
142	Target Corp.	Retailing
1.42	Telephone & Data	Telecommunica
143	Systems	tion Services
144	Terex Corp	Machinery
145	The Bank of New York Mellon Corporation	Diversified Financials
146	The Cooper Companies Inc.	Healthcare
147	The E. W. Scripps Company	Media
148	The Travelers Companies, Inc.	Insurance
1.40	The Walt Disney	Media
149	Company	
150	Time Warner	Media Machinery

1.50	T	
152	Toro Co.	Machinery
153	TransDigm Group	Aerospace &
	Incorporated	Defense
154	UGI Corp.	Utilities
155	United Technologies	Aerospace &
155	Corp.	Defense
156	Universal Health Services Inc.	Healthcare
1.57	IIDG C	Construction &
157	URS Corp.	Engineering
158	V: I	Software &
158	Visa, Inc.	Services
1.50	Vishay	Technology
159	Intertechnology Inc.	Hardware
160	Westar Energy Inc.	Utilities
	Whiting Petroleum	Oil & Gas
161	Corp.	Producers
162	Williams-Sonoma Inc	Retailing
102		Ü
163	Wyndham Worldwide	Consumer
1	Corp	Services
164	Xcel Energy	Utilities
165	Devon Energy	Oil & Gas
		Producers
166	Hess Corp	Oil & Gas
100	riess corp	Producers
167	Quicksilver Res. Inco.	Oil & Gas
107	Quicksliver Res. Ilico.	Producers
168	Apartment Invest & Mgmt	Real Estate
169	Cigna	Healthcare
170	Best Buy	Retailing
171	CareFusion Corp.	Healthcare
		Software &
172	SAIC Inc.	Services
173	Coca-Cola Company	Food Products
174	TJX Companies, Inc.	Retailing
	John Wiley & Sons	Ketaning
175	Inc.	Media
176	United Health Group	Healthcare
177	Pepco Holdings	Utilities
178	MSCI Inc.	Diversified
		Financials
179	Keycorp	Banks
180	Robert Half Intl	Commercial
		Services
181	Kohls	Retailing
182	Weyerhaeuser	Real Estate
183	ProLogis	Real Estate
184		Technology
184	Jabil Circuit Inc.	Hardware
185	Philip Morris Intl. Inco.	Food Products
186	Cablevision Systems	Media
•	•	

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# Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

187	Vornado Realty Trust	Real Estate
188	JPMorgan Chase &	Diversified
100	Co.	Financials
189	FirstEnergy Corporation	Utilities
190	United States Steel Co.	Steel
191	Progress Energy Inc.	Utilities
192	Diebold Inc.	Technology Hardware
193	Sealed Air	Containers & Packaging
194	Progressive Corporation	Insurance
195	Arrow Electronics Inc	Technology Hardware
196	Brandywine Realty Trust	Real Estate
197	TCF Financial Corporation	Banks
198	Atwood Oceanics, Inc.	Energy Services
199	KB Home	Homebuilders
200	Owens Corning	Building Products
201	Unitrin Inc.	Insurance
202	RPM International Inc.	Chemicals
203	Energen Corp.	Oil & Gas Producers
204	Discover Financial Services	Diversified Financials
205	Pinnacle West Capital Corp.	Utilities
206	Toll Brothers Inc.	Homebuilders
207	Kirby Corporation	Transportation
208	Kroger	Food Retailers
209	Westinghouse Air Brake Technologies Corp.	Machinery
210	Plum Creek Timber	Real Estate
211	Wal-Mart Stores Inc.	Food Retailers
212	AES	Utilities
213	Teleflex Inc.	Healthcare
214	Avnet Inc.	Technology Hardware
215	Reinsurance Group of	Insurance
	-	

216         City National Corp.         Banks           217         IDEX Corporation         Machinery           218         Hewlett-Packard Company         Technology Hardware           219         Waste Connections Inc.         Commercial Services           220         Ameriprise Financial Inc.         Diversified Financials           221         National Oilwell Varco, Inc.         Energy Services           222         The Hanover Insurance Group Inc.         Insurance           223         Compass Minerals International Inc.         Metals           224         U.S. Bancorp         Banks           225         MDC Holdings Inc.         Homebuilders           226         American Express Company         Diversified Financials           227         BB & T         Banks           228         Republic Services, Inc.         Commercial Services           229         WellPoint Inc.         Healthcare           230         UAL Corp.         Transportation           231         Graco Inc.         Machinery           232         Mastercard         Software & Services           233         Dun & Bradstreet         Commercial Services           234         Manitowoc Co. Inc.         Machinery		America Inc.	
217         IDEX Corporation         Machinery           218         Hewlett-Packard Company         Technology Hardware           219         Waste Connections Inc.         Commercial Services           220         Ameriprise Financial Inc.         Diversified Financials           221         National Oilwell Varco, Inc.         Energy Services           222         The Hanover Insurance Group Inc.         Insurance           223         Compass Minerals International Inc.         Metals           224         U.S. Bancorp         Banks           225         MDC Holdings Inc.         Homebuilders           226         American Express Company         Diversified Financials           227         BB & T         Banks           228         Republic Services, Inc.         Commercial Services           229         WellPoint Inc.         Healthcare           230         UAL Corp.         Transportation           231         Graco Inc.         Machinery           232         Mastercard         Software & Services           233         Dun & Bradstreet         Commercial Services           234         Manitowoc Co. Inc.         Machinery           235         Bio-Rad Laboratories, Inc.         Pharmace	216	City National Corp.	Banks
Technology Hardware			Machinery
Company	210		
Waste Connections Inc.   Commercial Services	218	Company	
Inc.   Services	210	Waste Connections	
Diversified   Insurance   In	219		Services
Diversified   Insurance   In	220	Ameriprise Financial	Diversified
Varco, Inc.   Energy Services	220	Inc.	Financials
The Hanover Insurance Group Inc.  223   Compass Minerals International Inc.    224   U.S. Bancorp   Banks    225   MDC Holdings Inc.   Homebuilders    226   Company   Financials    227   BB & T   Banks    228   Republic Services, Inc.    229   WellPoint Inc.   Healthcare    230   UAL Corp.   Transportation    231   Graco Inc.   Machinery    232   Mastercard   Software & Services    233   Dun & Bradstreet   Commercial    234   Manitowoc Co. Inc.   Machinery    235   Bio-Rad Laboratories, Inc.    236   Airgas Inc.   Chemicals    237   Atmos Energy   Corporation    238   International Flavors & Fragrances Inc.    239   FedEx Corporation   Transportation    240   Health Care REIT Inc.   Real Estate    Construction & Engineering    Telecommunica    Telecommunica	221	National Oilwell	Emanary Campiana
Insurance   Insurance   Insurance   Insurance   Insurance	221	Varco, Inc.	Energy Services
Compass Minerals   Diversified	222	The Hanover	Ingramon oo
International Inc.   Metals	222	Insurance Group Inc.	insurance
International Inc.   Metals	223	Compass Minerals	Diversified
225 MDC Holdings Inc. Homebuilders  226 American Express Company Financials  227 BB & T Banks  228 Republic Services, Inc. Services  229 WellPoint Inc. Healthcare  230 UAL Corp. Transportation  231 Graco Inc. Machinery  232 Mastercard Software & Services  233 Dun & Bradstreet Commercial Services  234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  Construction & Engineering  242 Centuryl ink Inc. Telecommunica	_	International Inc.	
American Express   Company   FedEx Corporation	224		Banks
227 Company Financials 227 BB & T Banks  228 Republic Services, Inc. 229 WellPoint Inc. Healthcare 230 UAL Corp. Transportation 231 Graco Inc. Machinery 232 Mastercard Software & Services 233 Dun & Bradstreet Commercial Services 234 Manitowoc Co. Inc. Machinery 235 Bio-Rad Laboratories, Inc. 236 Airgas Inc. Chemicals 237 Atmos Energy Corporation 238 International Flavors & Fragrances Inc. 239 FedEx Corporation Transportation 240 Health Care REIT Inc. Real Estate 241 Fluor Corporation Telecommunica	225	MDC Holdings Inc.	
227 BB & T Banks  228 Republic Services, Inc.  229 WellPoint Inc. Healthcare  230 UAL Corp. Transportation  231 Graco Inc. Machinery  232 Mastercard Software & Services  233 Dun & Bradstreet Commercial Services  234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Telecommunica  242 Century Link Inc. Telecommunica	226		Diversified
228 Republic Services, Inc.  229 WellPoint Inc. Healthcare  230 UAL Corp. Transportation  231 Graco Inc. Machinery  232 Mastercard Software & Services  233 Dun & Bradstreet Commercial Services  234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Telecommunica  242 Century Link Inc. Telecommunica		Company	Financials
228       Republic Services, Inc.       Services         229       WellPoint Inc.       Healthcare         230       UAL Corp.       Transportation         231       Graco Inc.       Machinery         232       Mastercard       Software &         233       Dun & Bradstreet       Commercial         Corp.       Services         234       Manitowoc Co. Inc.       Machinery         235       Bio-Rad Laboratories, Inc.       Pharmaceuticals         236       Airgas Inc.       Chemicals         237       Atmos Energy Corporation       Utilities         238       International Flavors & Fragrances Inc.       Chemicals         239       FedEx Corporation       Transportation         240       Health Care REIT Inc.       Real Estate         241       Fluor Corporation       Telecommunica	227	BB & T	
229 WellPoint Inc. Healthcare 230 UAL Corp. Transportation 231 Graco Inc. Machinery 232 Mastercard Software & Services 233 Dun & Bradstreet Commercial Services 234 Manitowoc Co. Inc. Machinery 235 Bio-Rad Laboratories, Inc. 236 Airgas Inc. Chemicals 237 Atmos Energy Corporation 238 International Flavors & Fragrances Inc. 239 FedEx Corporation Transportation 240 Health Care REIT Inc. Real Estate 241 Fluor Corporation Telecommunica 242 Century Link Inc. Telecommunica	229	Danublia Carriage Inc	Commercial
230         UAL Corp.         Transportation           231         Graco Inc.         Machinery           232         Mastercard Incorporated         Software & Services           233         Dun & Bradstreet Corp.         Commercial Services           234         Manitowoc Co. Inc.         Machinery           235         Bio-Rad Laboratories, Inc.         Pharmaceuticals           236         Airgas Inc.         Chemicals           237         Atmos Energy Corporation         Utilities           238         International Flavors & Fragrances Inc.         Chemicals           239         FedEx Corporation         Transportation           240         Health Care REIT Inc.         Real Estate           241         Fluor Corporation         Construction & Engineering           242         Centuryl ink Inc.         Telecommunica		•	
231 Graco Inc. Machinery  232 Mastercard Software & Services  233 Dun & Bradstreet Commercial Services  234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Telecommunica  242 Century Link Inc. Telecommunica		WellPoint Inc.	Healthcare
232   Mastercard   Software & Services		UAL Corp.	Transportation
232   Incorporated   Services	231	Graco Inc.	
233   Dun & Bradstreet   Commercial   Services	232	Mastercard	
233 Corp. Services  234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica	232		
234 Manitowoc Co. Inc. Machinery  235 Bio-Rad Laboratories, Inc.  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica	233	Dun & Bradstreet	
Bio-Rad Laboratories, Inc.   Pharmaceuticals			
235 Inc. Pharmaceuticals  236 Airgas Inc. Chemicals  237 Atmos Energy Corporation Utilities  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica	234	Manitowoc Co. Inc.	Machinery
Inc.   236   Airgas Inc.   Chemicals	235	,	
237 Atmos Energy Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation  240 Health Care REIT Inc.  241 Fluor Corporation  Construction & Engineering  242 Century Link Inc.  Telecommunica			
238 International Flavors & Fragrances Inc. 239 FedEx Corporation Transportation 240 Health Care REIT Inc. Real Estate 241 Fluor Corporation Construction & Engineering 242 Century Link Inc. Telecommunica	236		Chemicals
Corporation  238 International Flavors & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica	237		Hilities
238 & Fragrances Inc.  239 FedEx Corporation Transportation  240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica	231		Othlitics
239 FedEx Corporation Transportation 240 Health Care REIT Inc. Real Estate 241 Fluor Corporation Construction & Engineering 242 Century Link Inc. Telecommunica			Chemicals
240 Health Care REIT Inc. Real Estate  241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica			Chemicais
241 Fluor Corporation Construction & Engineering  242 Century Link Inc. Telecommunica			
241 Fluor Corporation Engineering  242 Century Link Inc. Telecommunica	240	Health Care REIT Inc.	
Engineering  242 Centuryl ink Inc. Telecommunica	241	•	
242   CenturyLink Inc.	271		
tion Services	242		
	272		tion Services

# Companies listed on NASDAQ:

OPEN

No	Company	Sector
1	Allscripts Healthcare Solutions, Inc.	Healthcare
2	Autodesk, Inc.	Software & Services

3	Bed Bath & Beyond Inc.	Retailing
4	Biogen Idec	Pharmaceuticals
5	BioMarin Pharmaceutical Inc.	Pharmaceuticals

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# Tinjala, D.M., Pantea, L.M. Buglea, A., (2015)

Business ethics and integrity: A case study on 300 U.S. listed companies

6	Celgene	Pharmaceuticals
	Cognizant Technology	Software &
7	Solutions	Services
_		Software &
8	Compuware Corp.	Services
_		Commercial
9	Copart Inc.	Services
10	DIRECTV Group, Inc.	Media
	E*TRADE Financial	Diversified
11	Corporation	Financials
		Software &
12	Electronic Arts Inc.	Services
13	Erie Indemnity Co.	Insurance
13	Eric indemnity Co.	Traders &
14	Fastenal Co	Distributors
		Technology
15	FLIR Systems Inc.	Hardware
	-	
16	Gentex Corp.	Auto
	G 1 Tr: 0	Components
17	Goodyear Tire &	Auto
	Rubber Co.	Components
18	Green Mountain Coffee Roasters Inc.	Food Products
19	Henry Schein Inc.	Healthcare
19	Hudson City Bancorp,	Healthcare
20	Inc.	Banks
21	Intuit	Software &
21	intuit	Services
22	Mi	Software &
22	Microsoft Corporation	Services
22	Mi	Software &
22	Microsoft Corporation	Services
23	ON Semiconductor Corp.	Semiconductors
24	Patterson-UTI Energy	Energy Services
25	PetSmart, Inc.	Retailing
26	Priceline.Com Inco.	Retailing
		Software &
27	Rovi Corporation	Services
		Technology
28	SanDisk Corp.	Hardware
20	Schnitzer Steel	
29	Industries Inc.	Steel
20	Silicon Laboratories	Camaia and day
30	Inc.	Semiconductors
31	SIRIUS XM Radio Inc.	Media

32	Staples	Retailing
33	The News Corporation	Media
34	Urban Outfitters Inc.	
34		Retailing
35	Washington Federal Inc.	Banks
36	WebMD Health Corp.	Software &
	_	Services
37	Gilead Sciences	Pharmaceuticals
38	C H Robinson Worldwide Inc	Transportation
39	Hasbro Inc.	Consumer Durables
40	Costco Wholesale Corp.	Food Retailers
41	SBA Communications Corp.	Telecommunica tion Services
42	Qualcomm	Technology Hardware
43	Commerce Bancshares, Inc.	Banks
44	Micron Technology	Semiconductors
45	Discovery Communications	Media
46	Penn National Gaming Inc.	Consumer Services
47	JB Hunt Transport Services Inc.	Transportation
48	BE Aerospace Inc.	Aerospace & Defense
49	Ebay Inc.	Software & Services
50	Hologic Inc.	Healthcare
51	American National Insurance Co.	Insurance
52	Career Education Corp.	Consumer Services
53	Cerner Corp.	Healthcare
54	Microchip Technology Inc.	Semiconductors
55	Lamar Advertising Co.	Media
56	Hansen Natural Corporation	Food Products
57	Tellabs Inc.	Technology Hardware
58	PMC-Sierra Inc.	Semiconductors