

# SOME INSIGHTS ON THE CHANGING ARCHITECTURE OF THE WORLD'S TOP 100 MULTINATIONALS

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#### Abstract:

Premise: globalization represents both the fertile background and the accountable foreground that accompanies the evolution of TNCs/MNEs, within a self-enforcing spiral of coevolution which gratifies the winners and discards the losers.

Argument: UNCTAD's Top 100 non-financial TNCs/MNEs gathers together, since 1993, some of the most prominent winners of the above mentioned processes, making this instrument one of the best indicators and benchmarks in terms of both globalization and transnationalization – when analyzed at a given moment in time (for a particular year), and even more relevant when analyzed dynamically and by comparison.

Context: two major global shifts have occurred during the last decade or so: the global (financial and) economic crisis and its repercussions, and the rise of the emerging economies and of their TNCs/MNEs.

Aim: to depict the dynamics registered within the world's top 100 non-financial TNCs/MNEs – in order to identify significant insights on how the world of TNCs/MNEs has evolved and its architecture (and inner composition) has changed – by fueling the two shifts mentioned above while internalizing their outcomes.

**Key words:** Transnational Corporations (TNCs) / Multinational Enterprises (MNEs); top 100 non-financial TNCs/MNEs; transnationality dynamics

### 1. Introduction

During the last decades, globalization has represented both the fertile background and the accountable foreground that accompanied the evolution of transnational corporations (TNCs) / multinational enterprises (MNEs), within a self-enforcing spiral of co-evolution which gratifies the winners and discards the losers

(Dunning, & Lundan, 2008; Morgan, 2009; McCann, & Acs, 2011; Forsgren, 2013; Agnew, 2015).

Regardless of the particular approaches and theories concerning the process of firm internationalization (Andersen, 1993; Morgan, & Katsikeas, 1997; Axinn, & Matthyssens, 2002; Gabrielsson, et al., 2008; Casillas, & Acedo, 2013) and the measurement of its intensity/degree (Sullivan, 1994; Ramaswamy, Kroeck, & Renforth, 1996; Sullivan, 1996; Ietto-Gillies, 1998; Dörrenbächer, 2000), one thing is for sure: UNCTAD's Top 100 non-financial TNCs/MNEs gathers together, since 1993, some of the most prominent winners of the above mentioned processes – as long as, according to the most recent World Investment Report, "the number of countries in which MNEs in the Top 100 are physically present ranges from fewer than 10 to more than 130, with an average of more than 50 countries; the Top 100 MNEs tend to be truly global MNEs" (UNCTAD, 2016).

Setting the context of its reports on TNCs/MNEs, UNCTAD (2007) argues that "transnationalization focuses on the intensity of foreign activities in relation to domestic or global activities" (UNCTAD, 2007), while "transnationality is a function of the extent to which a firm's activities are located abroad. It refers to the geographic spread of firms and implies the existence of a home country and one or more host countries" (UNCTAD, 2007). Due to the fact that "the figures for foreign assets, foreign employment and foreign sales, taken in isolation, do not capture fully the extent of involvement of TNCs in the world economy" (UNCTAD, 1995), in 1995 UNCTAD has proposed the Transnationality Index (TNI) and respective rankings of TNCs/MNEs based on this composite index which "is the average of the three shares, the weights being set to one. In other words, the index of transnationality = (foreign assets/total assets + foreign sales/total sales + foreign employment/total employment) divided by 3" (UNCTAD, 1995).

Thus, the world's top 100 non-financial TNCs/MNEs – that UNCTAD releases periodically – is one of the best indicators and benchmarks in terms of both globalization and transnationalization – when analyzed at a given moment in time (for a particular year), and even more relevant when analyzed dynamically and by comparison. Therefore, given two of the major global shifts of the last decade or so – the global (financial and) economic crisis and its repercussions (Harris, 2010; Kolasa, Rubaszek, & Taglioni, 2010; Onwuamaegbu, & Sauvant, 2011; Alfaro, & Chen, 2012; Grave, Vardiabasis, & Yavas, 2012), and the rise of the emerging economies and of their TNCs/MNEs (Goldstein, 2007; Ramamurti, & Singh, 2009; Guillén, & García-Canal, 2009; Peng, 2012; Cuervo-Cazurra, & Ramamurti, (Eds.), 2014) – the dynamics registered within the world's top 100 non-financial TNCs/MNEs could offer significant insights on how the world of TNCs/MNEs has evolved and its architecture (and inner composition) has changed – by fueling the two shifts mentioned above while internalizing their outcomes.

The remainder of the paper is organized as follows: the next (second) section – offering snapshots reflecting the overall dynamics in the world's top 100 non-financial TNCs/MNEs (in terms of – both foreign and total – assets, sales and employment, on

one hand, and countries represented by their TNCs/MNEs, on the other hand) is complemented by the third, fourth and fifth ones – dedicated to the most significant actors / countries and their particular evolutions (all the analysis are based on data collected from the dedicated Annexes of the UNCTAD's World Investments Reports: 2010 and 2016; while the overall analysis is dealing with amounts and/or averages applicable to all the top 100 non-financial TNCs/MNEs, the in depth analysis takes into consideration the most significant countries – those with at least two TNCs/MNEs in both of the rankings – and their TNCs/MNEs); the sixth section of the paper presents the main conclusions and introduces the future research directions in the field, and the seventh displays its bibliography.

# 2. Overall dynamics in the world's top 100 non-financial TNCs/MNEs – 2015 versus 2008

The evolution of the 100 largest non-financial TNCs/MNEs worldwide, 2008 comparative to 2007 and 2015 comparative to 2014 (Table 1) - which is brought into discussion in order to contextualize the analysis – reveals guite interesting dynamics: 2008 has represented, comparative to 2007, an year of relative (more or less) growth in the absolute value of each one of the variables taken into account (foreign and total assets, foreign and total sales, and foreign and total employment); on the other hand, 2015 has been accompanied by negative percentage changes in terms of foreign and total assets, as well as in terms of foreign and total sales comparative to 2014 - only the employment related variables have registered positive changes. The variation ranges - from 0.2 percentage change to 5.5 percentage change in 2008 comparative to 2007, and from -14.9 percentage change to 9.4 percentage change in 2015 comparative to 2014 - suggest: an inertia as regards the TNCs' behavior against the 2008 global crisis (maybe thanks to their global power) - on one hand; and a struggle to reposition themselves on the new coordinates of the global economy (recovering from the above mentioned crisis and dealing with new global challenges in 2015) – on the other hand

Table 1 Evolution of the 100 largest non-financial TNCs/MNEs worldwide, 2008 comparative to 2007 and 2015 comparative to 2014

(Billions of dollars, thousands of employees and percentage)

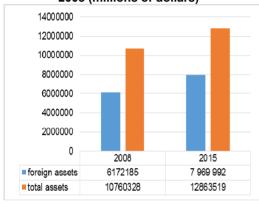
Variable			worldwide	100 largest MNEs worldwide			
	2007	2008	% change	2014	2015	% change	
Assets							
Foreign	6116	6172	0.9	8341	7933	-4.9	
Total	10702	10760	0.9	13231	12854	-2.8	
Foreign as % of total	57	57	0.2	63	62	-1.3	
Sales							
Foreign	4936	5173	4.8	6011	5115	-14.9	
Total	8078	8354	3.4	9042	7863	-13	
Foreign as % of total	61	62	0.8	66	65	-1.4	
Employment							

Foreign	8440	8905	5.5	9375	9973	6.4
Total	14870	15408	3.6	15816	17304	9.4
Foreign as % of total	57	58	1.0	59	58	-1.6

Source: UNCTAD (WIR: 2010; 2016)

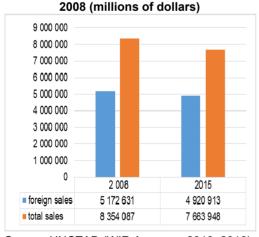
A closer comparative look 2015 versus 2008, together with the respective shifts – in terms of: (a). foreign and total assets, sales and employment; (b). contributors to the world's top 100 non-financial TNCs/MNEs (number of TNCs/MNEs by countries) – is offered into Figures1 to 4.

Fig. 1. The world's top 100 non-financial TNCs/MNEs. Assets in 2015 comparative to 2008 (millions of dollars)



Source: UNCTAD (WIR Annexes: 2010; 2016)

Fig. 2. The world's top 100 non-financial TNCs/MNEs. Sales in 2015 comparative to



Source: UNCTAD (WIR Annexes: 2010; 2016)

As the data in Fig. 1 reveals for the world's top 100 non-financial TNCs/MNEs, a 19.54% increase in total assets (in 2015 comparative to 2008) corresponds to a much higher increase (29.12%) in foreign assets.

Therefore, while the foreign assets represented 57.36% of the total assets in 2008, their share has increased to 61.95% in 2015.

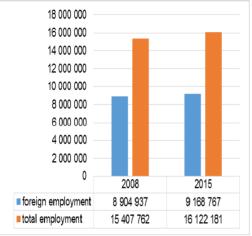
These shifts reflect an accentuation of transnationality as regards companies' assets, against the background of a lower increase in total assets.

As the data in Fig. 2 reveals for the world's top 100 non-financial TNCs/MNEs, an 8.27% decrease in total sales (in 2015 comparative to 2008) corresponds to a lower decrease (4.87%) in foreign sales.

Therefore, while the foreign sales represented 61.91% of the total sales in 2008, their share has increased to 64.20% in 2015.

These shifts reflect an accentuation of transnationality as regards companies' sales, against the background of a decrease in both total sales and foreign sales.

Fig. 3. The world's top 100 non-financial TNCs/MNEs. Number of employees in 2015 comparative to 2008



Source: UNCTAD (WIR Annexes: 2010; 2016)

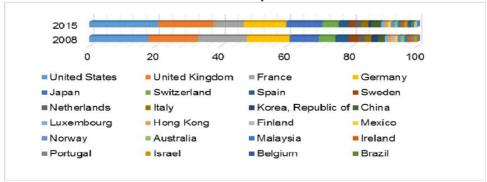
As the data in Fig. 3 reveals for the world's top 100 non-financial TNCs/MNEs, a 4.63% increase in total employment (in 2015 comparative to 2008) corresponds to a lower increase (2.96%) in foreign employment.

Therefore, while the foreign employment represented 57.79% of the total employment in 2008, their share has decreased to 56.87% in 2015.

These shifts reflect an attenuation of transnationality as regards companies' employment, against the background of an increasing of total employment higher than the increasing in foreign employment.

Twenty countries (United States; United Kingdom; France; Germany; Japan; Switzerland; Spain; Sweden; Netherlands; Italy; Korea, Republic of; China; Luxembourg; Hong Kong; Mexico; Norway; Australia; Malaysia; Ireland; and Israel) are represented with their TNCs/MNEs into the world's top 100 non-financial TNCs/MNEs both in 2008 and 2015, while 2 of them (Finland and Portugal) are only present in 2008 and 3 of them (Belgium; Brazil; and Denmark) are only present in 2015 (see the distribution in Fig. 4 and Annex 1).

Fig. 4. Number of TNCs/MNEs in the world's top 100 non-financial TNCs/MNEs by countries – 2015 comparative to 2008



Source: UNCTAD (WIR Annexes: 2010; 2016)

The in deep analysis on the most significant countries / group of countries and their TNCs/MNEs in 2015 comparative to 2008 (taking into account the countries / group of countries with at least 2 TNCs/MNEs in both of the rankings) allows some interesting observations.

# 3. US based TNCs/MNEs in the world's top 100 non-financial TNCs/MNEs

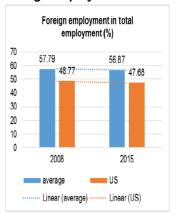
As regards the **United States (US)** – the rankings' leader in terms of number of companies both in 2008 and 2015:

- The number of TNCs/MNEs has increased from 18 in 2008 to 21 in 2015:
- 14 TNCs/MNEs are present in both of the rankings (General Electric; ExxonMobil Corporation; Chevron Corporation; Ford Motor Company; ConocoPhillips; Procter & Gamble; Wal-Mart Stores; IBM; Pfizer Inc.; Hewlett-Packard; General Motors; Johnson & Johnson; United Technologies Corporation; and Schlumberger Ltd) – registering different TNIs, but basically confirming their propensity towards transnationality;
- Among the 14 TNCs/MNEs mentioned above:
  - ✓ 6 of them have been placed within the same industry in both of the rankings (Ford Motor Company and General Motors: Motor Vehicles; Pfizer Inc. and Johnson & Johnson: Pharmaceuticals; United Technologies Corporation: Aircraft; Wal-Mart Stores: Retail & Trade / Retail Trade);
  - ✓ 8 of them are registered within different industries in 2015 comparative to
    2008 (General Electric: Industrial and Commercial Machinery versus
    Electrical & Electronic equipment; ExxonMobil Corporation, Chevron
    Corporation and ConocoPhillips: Petroleum Refining and Related
    Industries versus Petroleum expl./ref./distr; Procter & Gamble: Chemicals
    and Allied Products versus Diversified; IBM and Hewlett-Packard:
    Computer and Data Processing versus Electrical & Electronic equipment;
    and Schlumberger Ltd: Mining, quarrying and petroleum versus Other
    consumer services); these industry changes suggests either a higher
    specialization, or an accentuated diversification in terms of strategy;
- 4 of the TNCs/MNEs which were present in 2008 have disappeared from top 100 in 2015 (Liberty Global Inc.: Telecommunication; Alcoa: Metal and metal products; Kraft Foods Inc. and Coca-Cola Company: Food, beverages and tobacco), while 8 TNCs/MNEs have replaced them in 2015 (Apple Computer Inc.: Computer equipment; Microsoft Corporation, Oracle Corporation and Alphabet Inc.: Computer and Data Processing; Pfizer Inc. and Amgen Inc.: Pharmaceuticals; Mondelez International, Inc.: Food & beverages; Caterpillar Inc.: Industrial and Commercial Machinery);
- In comparison to the global (average) dynamics and trends, the US TNCs/MNEs register:
  - ✓ lower than the average levels regarding the foreign assets, foreign sales and foreign employment in total (assets, sales and employment) for both of the reference years, as well as a decreasing tendency as concerns each particular category despite the increasing tendency in the contribution of the foreign assets and foreign sales to the total assets and total sales respectively, registered on average (Fig. 5);

Fig. 5 Distribution of foreign assets, foreign sales and foreign employment



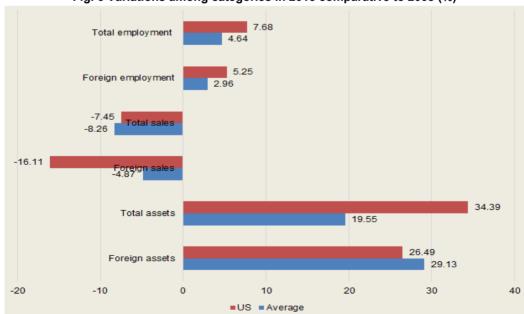




Source: UNCTAD (WIR Annexes: 2010; 2016)

✓ higher than the average increasing levels in terms of both total and foreign employment (with a less accentuated increase of foreign employment, but quite significant when compared to the average); a slightly lower than the average decrease of total sales, accompanied by a much more pronounced than the average decrease of foreign assets; a lower than the average increase in foreign assets, registered against the background of a significant increase in total assets (comparative to the average) (Fig. 6).

Fig. 6 Variations among categories in 2015 comparative to 2008 (%)



Source: UNCTAD (WIR Annexes: 2010; 2016)

# 4. European based TNCs/MNEs in the world's top 100 non-financial TNCs/MNEs

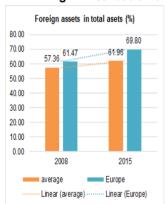
As regards the **European countries** which are present in "**top 10**" (United Kingdom - UK, France, Germany, Switzerland, Spain, Sweden, Netherlands, and Italy), and their TNCs/MNEs:

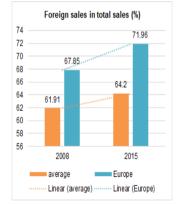
- The number of TNCs/MNEs has decreased from 59 in 2008 to 53 in 2015;
- Some of the corporations are present in both of the rankings, certifying their transnationality; by countries, and considering their industry affiliation in 2015, the following TNCs/MNEs respond to this criterion:
  - √ 13 UK based TNCs/MNEs (out of the 15 TNCs/MNEs in 2008 and 17 in 2015):
    - 4 corporations operating within the Mining, quarrying and petroleum industry: Royal Dutch Shell plc, Rio Tinto PLC, BG Group plc, and Anglo American plc;
    - 3 corporations operating within the Food & beverages industry:
       Unilever PLC, Diageo PLC, and SABMiller PLC;
    - 2 corporations operating within the Pharmaceuticals industry: GlaxoSmithKline PLC, and AstraZeneca PLC;
    - and one corporation operating within each one of the following industries: Petroleum Refining and Related Industries: BP plc; Telecommunications: Vodafone Group Plc.; Electricity, gas and water: National Grid PLC; and Business Services: WPP PLC.
  - √ 10 Germany based TNCs/MNEs (out of the 13 TNCs/MNEs present both in 2008 and 2015):
    - 3 corporations operating within the Motor Vehicles industry: Volkswagen Group, Daimler AG, and BMW AG;
    - 2 corporations operating within the following 2 industries: Chemicals and Allied Products: BASF SE, and Linde AG; and Electricity, gas and water: E.ON AG, and RWE AG;
    - and one corporation operating within each one of the following industries: Industrial and Commercial Machinery: Siemens AG; Telecommunications: Deutsche Telekom AG; Pharmaceuticals: Bayer AG.
  - ✓ 4 Switzerland based TNCs/MNEs (out of the 5 TNCs/MNEs present both
    in 2008 and 2015): Novartis AG and Roche Group Pharmaceuticals;
    Nestlé SA Food, beverages and tobacco; and Holcim AG (Non-metallic
    mineral products in 2008) which has become Lafargeholcim Ltd (Stone,
    Clay, Glass, and Concrete Products in 2015).
  - √ 3 France based TNCs/MNEs (out of the 15 TNCs/MNEs in 2008 and 9 in 2015): Total SA - Petroleum Refining and Related Industries; EDF SA -Electricity, gas and water; and Sanofi - Pharmaceuticals.

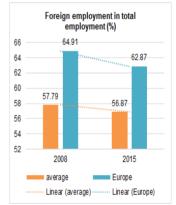
- √ 3 Spain based TNCs/MNEs (out of the 4 TNCs/MNEs in 2008 and 3 in 2015): Telefonica SA – Telecommunications; Iberdrola SA - Electricity, gas and water; and Repsol YPF SA - Petroleum Refining and Related Industries.
- ✓ 2 Sweden based TNCs/MNEs (out of the 3 TNCs/MNEs in 2008 and 2 in 2015): Vattenfall AB - Electricity, gas and water; and Volvo AB - Motor Vehicles.
- ✓ 1 Italy based TNC/MNE (out of the 2 TNCs/MNEs present both in 2008 and 2015): Eni SpA Petroleum Refining and Related Industries.
- ✓ none of the 2 Netherland based TNCs/MNEs (out of the 2 TNCs/MNEs present both in 2008 and 2015).
- As regard the "process losses", the following TNCs/MNEs have left the top 100 (in 2015, comparative to 2008):
  - ✓ 12 France based TNCs/MNEs: GDF Suez and Veolia Environnement SA Utilities (Electricity, gas and water); France Telecom and Vivendi Universal Telecommunications; Lafarge SA and Compagnie De Saint-Gobain SA Non-metallic mineral products; Pinault-Printemps Redoute SA and Carrefour SA Retail & Trade; Eads NV Aircraft; Air Liquide Chemical/Non-metallic mineral products; Pernod Ricard SA Food, beverages and tobacco; and Lvmh Moët-Hennessy Louis Vuitton SA Other consumer goods.
  - ✓ 3 Germany based TNCs/MNEs: Thyssenkrupp AG Metal and metal products; Deutsche Post AG Transport and storage; and Metro AG Retail & Trade.
  - ✓ 2 UK based TNCs/MNEs: Xstrata PLC (Mining & quarrying) and BAE Systems Plc (Aircraft); and 2 Netherlands based TNCs/MNEs: Anheuser-Busch Inbev SA (Food, beverages and tobacco), and Philips Electronics (Electrical & electronic equipment).
  - ✓ 1 Spain based TNC/MNE: Grupo Ferrovial (Construction and real estate); 1 Sweden based TNC/MNE: TeliaSonera AB (Telecommunications); 1 Switzerland based TNC/MNE: ABB Ltd. (Engineerig services); and 1 Italy based TNC/MNE: Fiat Spa (Motor vehicles).
- As regard the new entries (in 2015 comparative to 2008), they (and their respective industries) are:
  - ✓ 6 France based TNCs/MNEs: Engie (Electricity, gas and water); Airbus Group NV (Aircraft); Orange SA (Telecommunications); Christian Dior SA (Textiles, clothing and leather); Schneider Electric SA (Electricity, gas and water); and Renault SA (Motor Vehicles);
  - ✓ 4 UK based TNCs/MNEs: Imperial Brands PLC and British American Tobacco PLC (Tobacco); Fiat Chrysler Automobiles (Motor Vehicles); and Liberty Global plc (Telecommunications);

- ✓ 3 Germany based TNCs/MNEs: Robert Bosch GmbH (Motor Vehicles); SAP SE (Computer and Data Processing); and Fresenius SE & Co KGaA (Health care services);
- ✓ 2 Netherlands based TNCs/MNEs: Altice NV (Telecommunications) and Heineken NV (Food & beverages);
- ✓ 1 Switzerland based TNC/MNE: Glencore Xstrata PLC (Mining, quarrying and petroleum) and 1 Italy based TNC/MNE: Enel SpA (Electricity, gas and water).
- In comparison to the global dynamics and trends and, the European "top 10" countries register:
  - ✓ higher than the average levels regarding the contribution of foreign assets, foreign sales and foreign employment in total (assets, sales and employment) for both of the reference years, accompanied by an increasing tendency (more pronounced than the average increasing tendency) in terms of contribution of foreign assets and foreign sales in total assets and total sales respectively on one hand, and a decreasing tendency (more accentuated than the average) in terms of contribution of foreign employment in total employment on the other hand (Fig. 7);

Fig. 7 Distribution of foreign assets, foreign sales and foreign employment







Source: UNCTAD (WIR Annexes: 2010; 2016)

✓ much lower than the average increasing levels in terms of both total and foreign assets (while the foreign assets of the European TNCs/MNEs - part of the analysis group - have increased with about a half less than the average, their total assets have only increased one tenth in comparison to the average increase in total assets); a much more pronounced than the average decrease of both total sales and foreign sales (the total sales registering a higher decrease); significant decreasing in terms of both total and foreign employment (more pronounced as regard the foreign employment) – against the background of a slightly average increase of both categories (Fig. 8).

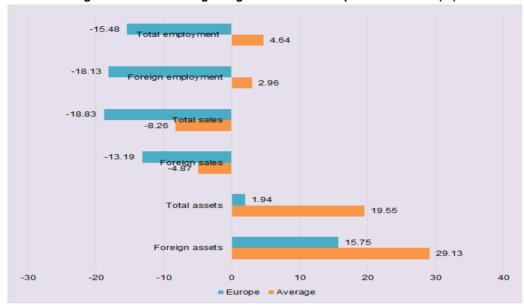


Fig. 8 Variations among categories in 2015 comparative to 2008 (%)

Source: UNCTAD (WIR Annexes: 2010; 2016)

# 5. Japanese and Chinese TNCs/MNEs in the world's top 100 nonfinancial TNCs/MNEs

As regards **Japan** in its capacity of major contributor to the top 100 non-financial TNCs/MNEs:

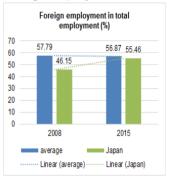
- The number of TNCs/MNEs has increased from 9 in 2008 to 11 in 2015;
- All the 9 TNCs/MNEs from 2008 have kept their presence into the 2015's top 100 (some of them registering different industry affiliation): Toyota Motor Corporation, Honda Motor Co Ltd, and Nissan Motor Co Ltd Motor Vehicles industry; Mitsubishi Corporation, Marubeni Corporation and Sumitomo Corporation Wholesale Trade; Mitsui & Co Ltd Mining, quarrying and petroleum in 2015, while Wholesale Trade in 2008; Sony Corporation Electric equipment in 2015, while Electrical & electronic equipment in 2008; and Hitachi Ltd Computer Equipment in 2015, while Electrical & electronic equipment in 2008;
- The new comers in 2015 comparative to 2008 are: Softbank Corp Telecommunications; and ITOCHU Corporation - Wholesale Trade;
- In comparison to the global (average) dynamics and trends, the Japanese TNCs/MNEs register:
  - ✓ lower than the average levels of foreign assets, foreign employment and especially foreign sales in total assets, employment and sales – in 2008, followed by: a significant narrowing of the gaps – as regards the share of foreign employment in total employment (against the background of an average decreasing of the level of foreign employment in total employment), and especially as regards the share of foreign sales in total

sales –, and a higher than the average presence of foreign assets in total assets – in 2015 (Fig. 9);

Fig. 9 Distribution of foreign assets, foreign sales and foreign employment



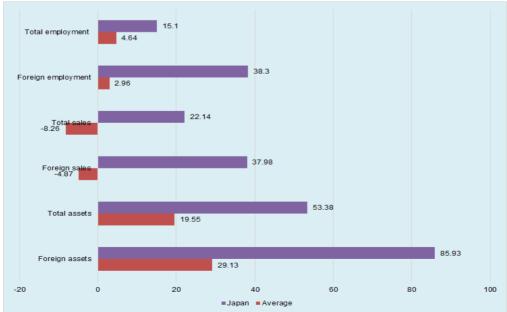




Source: UNCTAD (WIR Annexes: 2010; 2016)

much more higher than the average positive dynamics in terms of foreign and total assets (with a particular emphasis on the evolution of foreign assets), as well as in terms of total and especially foreign employment, accompanied also by consistent positive dynamics in terms of total sales and especially of foreign sales (despite the general decreasing tendency registered by the foreign sales and especially by the total sales) (Fig. 10).

Fig. 10 Variations among categories in 2015 comparative to 2008 (%)  $\,$ 



Source: UNCTAD (WIR Annexes: 2010; 2016)

Last, but not least on the short list of the countries with TNCs/MNEs into the Top 100 non-financial TNCs/MNEs (those countries with at least two corporations present in both of the rankings – 2008 and 2015 respectively), **China** is defined by the following:

- The number of TNCs/MNEs has increased from 2 in 2008 to 3 in 2015;
- One of the 2 TNCs/MNEs from 2008 has kept its presence into the 2015's top 100
   China Ocean Shipping (Group) Company belonging to Transport and storage industry; one of the TNCs/MNEs from 2008 has left the top 100 CITIC Group belonging to Diversified industry, while 2 new corporations have entered into the 2015's top 100: China National Offshore Oil Corp Mining, quarrying and petroleum, and Hon Hai Precision Industries Electronic components;
- In comparison to the global (average) dynamics and trends, the Chinese TNCs/MNEs register:
  - ✓ lower than the average levels regarding the share of foreign sales, foreign assets and especially foreign employment in total (assets, sales and employment) in 2008, followed by bold increasing tendencies towards transnationality, which were reflected in 2015 in: much diminished gaps comparative to the average as regards the share of foreign assets and foreign employment in total assets and employment respectively, as well as in a higher than the average presence of foreign sales (Fig. 11);

Foreign assets in total asets (%) Foreign sales in total sales (%) Foreign employment in total employment (%) 70.00 80 61.96 57.97 70 57.36 64.2 60.00 70 61 91 57 79 56.87 <sub>54.51</sub> 60 60 50.00 47 26 50 50 40.00 40 40 26.42 30.00 30 30 20.00 20 14.79 20 10 10.00 10 0 0 0.00 2008 2015 2008 2015 2008 2015 average China average China average Linear (average) Linear (China.) Linear (average) ..... Linear (China) Linear (average) ...... Linear (China)

Fig. 11 Distribution of foreign assets, foreign sales and foreign employment

Source: UNCTAD (WIR Annexes: 2010; 2016)

extraordinary dynamics as regards the absolute value of each one of the six categories taken into account: the rather modest increase of both foreign and total employment that characterizes the Top 100 average is totally left behind by the increase registered by the Chinese TNCs/MNEs in terms of total, and especially foreign employment; the decrease of both total and foreign sales that characterizes the Top 100 average is completely overwhelmed by the increase of total and especially foreign sales registered by the Chinese TNCs/MNEs; the quite significant increase of foreign assets that characterizes the Top 100 average is by far surpassed by the increase registered by the Chinese TNCs/MNEs, while

the category total assets is the only one with a more modest than average increase (Table 2).

Table 2 Variations among categories in 2015 comparative to 2008 (%)

	Foreign assets	Total assets	Foreign sales	Total sales	Foreign employment	Total employment
Top 100 Average	129.13	119.55	95.13	91.74	102.96	104.64
China	250.55	112.88	783.16	539.88	2982.38	781.13

Source: UNCTAD (WIR Annexes: 2010; 2016)

### 6. Conclusions

The dynamic (in time) and comparative (in space) analysis of the world's Top 100 non-financial TNCs/MNEs reveals a series of (more or less expected) changes from 2008 to 2015 – in terms of: overall dynamics (quite surprising when contextualizing the analysis by introducing the data from 2007 and 2014 respectively); number of multinationals present in the two rankings, process loses and new entries – by country / group of countries and industries; contribution of foreign assets, sales and employment to total assets, sales and employment and variations among categories – by country / group of countries and comparative to the total / average.

Some of the country / group of countries data are consistent with the general / average dynamics, while in other cases, the evolutions are quite different – there is no one size fits all kind of behavioral pattern. Besides the insights emphasized within the previous sections, some more subtle changes have been detected – in terms of: (1). results of strategic decisions such as mergers and acquisitions (the case of Lafarge, a French corporation in 2008, and Holcim, a Switzerland corporation in 2008, which become Switzerland Lafargeholcim corporation in 2015); and (2). home economy (at least two companies are present in both of the rankings, but positioned within two different home economies: Liberty Global – as US corporation in 2008 and as UK corporation in 2015; Fiat – as Italian corporation in 2008 and as UK corporation, under the name of Fiat Chrysler Automobiles, in 2015). These (and probably other similar situations) need a further closer look.

Future research – relative to the same sample of global business players – will focus on identifying and analyzing: the evolution of a country's TNCs/MNEs' transnationality index – comparative to the average and in relationship with its inner determinants and main effects; industry related dynamics – by groups of countries and in terms of contributions to total/average values – while concentrating on major shifts (due to strategic decisions such as disinvestments, mergers and acquisitions).

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Annex 1.

Country	No of TNCs/MNEs		Assets		Sales		Employment	
			(Millions of dollars)		(Millions of dollars)		(Employees)	
			Foreign	Total	Foreign	Total	Foreign	Total
United States	2008	18	1367779	2624917	1280179	2462958	2304226	4724455
	2015	21	1730042	3527665	1073973	2279517	2425302	5087071
United Kingdom	2008	15	1028467	1313642	874797	1273239	904871	1179449
	2015	17	1396516	1677235	753190	1018502	1116628	1465384
France	2008	15	909320	1496993	658266	1002900	1433356	2252318
Fiance	2015	9	745679	1264484	414538	597035	706664	1233605
Cormony	2008	13	858518	1863166	767984	1206628	1508869	2731673
Germany	2015	13	998322	1716981	775955	1138069	1365719	2673672
lonon	2008	9	556561	1054858	424413	754662	632649	1370772
Japan	2015	11	1034856	1617941	585621	921802	875011	1577839
Switzerland	2008	5	224935	325353	230090	243651	544937	666110
Switzerianu	2015	5	406685	540709	324393	389249	651594	827753
Spain	2008	4	256063	394384	131034	226786	297586	427666
Spairi	2015	3	255563	317098	90842	131367	125855	185861
Sweden	2008	3	97937	137990	70290	86706	116750	164218
Sweden	2015	2	72218	103414	50385	56597	87760	117031
Netherlands	2008	2	138922	159157	55821	62161	192371	241272
ivetheriands	2015	2	108264	111814	38124	38909	105987	111273
Italy	2008	2	136670	248242	161380	245103	155377	277228
italy	2015	2	242922	322830	91973	159137	59540	96967
China	2008	2	71816	274977	23468	49661	22886	160298
Cillia	2015	3	179935	310401	183792	268110	682547	1252140
Korea, Republic of	2008	2	57125	165810	122766	182844	99302	239970
Korea, Kepublic of	2015	1	62294	205860	158756	177134	219822	319208
Luvombourg	2008	1	127127	133088	112689	124936	239455	315867
Luxembourg	2015	1	74161	76846	63493	63578	125175	209000
Hammalan Okina	2008	1	70762	87745	25006	30236	182148	220000
Hong Kong, China	2015	1	118250	133280	17224	21511	239552	270000
Einland	2008	1	50006	55090	73662	74192	101559	125829
Finland	2015	0	-	-	-	-	-	-
Manda	2008	1	40258	45084	17982	21830	41586	56791
Mexico	2015	1	35790	74624	36666	56298	107672	191156
Norway	2008	1	37977	82645	28328	116318	11495	29496

	2015	1	61854	109596	13835	57647	2604	21581
Australia	2008	1	34393	78770	34784	50211	24730	40990
Australia	2015	1	62274	124580	42431	44636	21415	42829
Malauria	2008	1	28447	106416	32477	77094	7847	39236
Malaysia	2015	1	45572	153770	76726	100602	5790	50949
Ireland	2008	1	27787	29396	28926	30559	46248	93572
	2015	1	99535	135841	12884	15071	22860	31200
Dortugal	2008	1	27104	49699	7679	20328	4543	12245
Portugal	2015	0	-	-	-	-	-	-
Israel	2008	1	24213	32904	10609	11085	32146	38307
	2015	1	36357	54258	16139	19652	35914	42888
Belgium	2008	0			-	-	-	-
	2015	1	129640	134635	39592	43604	140572	152321
Brazil	2008	0	-	-	-	-	-	-
	2015	1	35338	87251	21688	25605	15268	74098
Denmark	2008	0	-	1	-	- 1	-	-
	2015	1	37924	62408	38694	40308	29516	88355

Source: Source: UNCTAD (2010; 2016) WIR Annex Tables