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The Influence of Cigarette Ingredients on Smoking Cessation Rates *

by

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SUMMARY

It has been suggested that the common practice of adding ingredients to cigarette tobacco might affect patterns of smoking initiation, consumption or cessation. These suggestions have themselves prompted claims that regulation of such ingredients may contribute to reducing the prevalence of tobacco use and dependence among new and continuing smokers. In order to investigate the evidential basis for such claims, we performed a cross-sectional statistical analysis of smoking quit ratios across a sample of 80 countries, comparing those with high market shares of traditional blended cigarettes and those with high market shares of Virginia-style cigarettes, utilizing the fact that traditional blended cigarettes contain added ingredients whereas Virginia-style cigarettes contain no or very few added ingredients. Our results support the findings of our previous study performed in 2012 (across a sample of 46 countries), showing no evidence that the hypothesised effects exist with regard to quit ratios, and find that the use of ingredients can account for virtually none of the crosscountry variation in quit behaviour. This conclusion is robust to alternative specifications of variables, and to controlling for a variety of socio-economic indicators in a multivariate regression setting. We find socio-economic variables - notably income, education and internet access exert a significant effect on the quit ratio, inducing higher cessation rates as standards in medical care and information improve as societies develop. We also find various tobacco

control measures induce high quit ratios across countries. Both of these findings are in line with existing international evidence on smoking patterns. [Beitr. Tabakforsch. Int. 28 (2018) 65–80]

KEY WORDS

Smoking cessation; tobacco ingredients; Virginia-style cigarettes; traditional blended cigarettes; American blend cigarettes; tobacco control; social and economic variables

ZUSAMMENFASSUNG

Es wird vermutet, dass die übliche Praxis der Zugabe von aromatisierten Bestandteilen zu Zigarettentabak die Muster der Aufnahme, des Konsums oder der Beendigung des Rauchens beeinflussen könnte. Diese Ansicht hat zu der Behauptung geführt, dass die Regulierung solcher Inhaltsstoffe dazu beitragen kann, die Prävalenz des Tabakkonsums und der -abhängigkeit bei neuen und aktiven Rauchern zu verringern. Um die Relevanz solcher Behauptungen zu untersuchen, führten wir eine statistische Querschnittsanalyse der Raucherquoten in 80 Ländern durch. Dabei wurden Länder mit hohen Marktanteilen an traditionellen American Blend-Zigaretten und Länder mit hohen Marktanteilen an Zigaretten im Virginia-Stil verglichen. Traditionelle American Blend-Zigaretten enthalten

zusätzliche Inhaltsstoffe, während Virginia-Zigaretten keine oder sehr wenige zusätzliche Inhaltsstoffe enthalten. Unsere Analyse bestätigt die Ergebnisse unserer früheren Studie aus dem Jahr 2012 (basierend auf Daten aus 46 Ländern): Wir finden keine Hinweise darauf, dass die hypothetischen Effekte in Bezug auf die Quit-Ratios bestehen, und stellen fest, dass die Verwendung von zusätzlichen Inhaltsstoffen nahezu keinen messbaren Einfluss auf die Unterschiede im Quit-Verhalten zwischen den Ländern hat. Diese Schlussfolgerung ist robust gegenüber alternativen Spezifikationen von Variablen sowie dem Einbezug einer Vielzahl sozioökonomischer Kontrollvariablen mit Hilfe einer multivariaten Regression. Im Einklang mit der Literatur stellen wir vielmehr fest, dass erstens das Quit-Verhalten stark von sozioökonomischen Variablen, insbesondere Einkommen, Bildung und Internetzugang, abhängig ist. Demnach können bessere Standards im Bereich der medizinischen Versorgung und besserer Informationszugang, beides Indikatoren für gesellschaftliche Entwicklung, die Quit-Ratio erhöhen. Des weiteren zeigt unsere Analyse, dass verschiedene Maßnahmen zur Eindämmung des Tabakkonsums länderübergreifend mit höheren Quit-Ratios verbunden sind. [Beitr. Tabakforsch. Int. 28 (2018) 65-80]

RESUME

Il a été suggéré que la pratique courante consistant à ajouter des ingrédients au tabac à cigarettes pourrait affecter les modes d'initiation, de consommation ou de renoncement du tabagisme. Ces suggestions ont elles-mêmes suscité des affirmations selon lesquelles la réglementation de ces ingrédients pourrait contribuer à réduire la prévalence de l'usage du tabac et de la dépendance chez les fumeurs nouveaux et habituels. Afin d'enquêter sur la base probante de ces allégations, nous avons effectué une analyse statistique transversale des taux d'abandon du tabagisme de 80 pays, en comparant les pays où les parts de marché de cigarettes "American blend" sont élevées avec ceux où les parts de marché de cigarettes "Virginia" sont élevées, en utilisant le fait que les cigarettes "American blend" contiennent des ingrédients ajoutés alors que les cigarettes "Virginia" ne contiennent pas ou très peu d'ingrédients. Nos résultats soutiennent les résultats de notre étude précédente réalisée en 2012 (dans un échantillon de 46 pays), ne montrant aucune preuve que les effets postulés existent en ce qui concerne les taux d'abandon, et nous constatons que l'utilisations d'ingrédients n'explique quasiment aucune variation des taux d'abandon entre les pays étudiés. Cette conclusion est robuste à l'utilisation d'autres variables dans la spécification du modèle et à la prise en compte d'une variété d'indicateurs socio-économiques dans le cadre de régression multivariée. Nous trouvons des variables socioéconomiques - notamment le revenu, l'éducation et l'accès à Internet - qui exercent un effet significatif sur le taux d'abandon, induisant des taux d'abandon plus élevés à mesure que les normes médicales et informationnelles s'améliorent. Nous constatons également que diverses mesures de lutte contre le tabagisme induisent des ratios de démissions élevés entre les pays. Ces deux constatations sont conformes aux données internationales existantes sur les habitudes tabagiques. [Beitr. Tabakforsch. Int. 28 (2018) 65-80]

1. INTRODUCTION

The two most common styles of factory-made white cigarettes are Virginia-style and traditional blended, also known as American blend. Traditional blended cigarettes utilize three different types of tobacco - Virginia, Burley, and Oriental - that are blended together during the manufacturing process, whereas Virginia-style cigarettes contain only flue-cured tobacco. Typically, blended cigarettes have ingredients such as sugars added to replace the sugars lost during the curing of Burley tobacco, and flavours to contribute to the tobacco taste, whereas Virginia-style cigarettes contain few or no added ingredients (1). These added ingredients are a potential problem in two respects: by raising the harm of smoking and by raising the addictiveness of smoking. For the purposes of this study, we focussed on the effects of ingredients on smoking addictiveness, rather than harm.

Different cigarette markets tend to be heavily dominated by one or the other of these two cigarette types - whether a given country is a Virginia market or a traditional blended market is determined largely by historical patterns of consumer preference, and so can reasonably be taken as exogenous. Traditional blended cigarettes are predominant in the U.S., Latin America, most EU Member States, Eastern Europe, and many Asian countries. Virginia-style cigarettes are the most popular brands among smokers in China, many other Asian countries and the Commonwealth countries, including Australia, Canada, the UK, and Ireland. There have been suggestions in recent years that the addition of ingredients to tobacco might affect patterns of smoking initiation, consumption or cessation $(2, 13)^{1, 2}$. There is little in the way of existing literature directly addressing this hypothesis using cross country comparison, although that which exists tends to find little support for such hypotheses.

SANDERS et al. (12) compared cessation rates of smokers of traditional blended cigarettes to those of smokers of flucured cigarettes (i.e., those without added ingredients), using data on participants in randomized clinical trials evaluating the effectiveness of nicotine replacement therapy (NRT) intervention. Twenty of the data sets evaluated were from trials conducted in countries where the vast majority of cigarettes smoked are Virginia-style cigarettes (United Kingdom, Australia, New Zealand, and Canada) and 84 data sets were from countries where the predominant style of cigarettes contain added ingredients (the U.S., various continental European countries).

[&]quot;Tobacco additives may increase the consumption rate of tobacco products by making the product more palatable and attractive to the consumer, or by enhancing the addictiveness of the product. Additives may make individual brands taste more appealing and mask the taste and immediate discomfort of smoke. As such, additives may indirectly enhance tobacco-related harm by increasing the consumption of these toxic products." - Additives in Tobacco Products, German Cancer Research Centre, 2012, Introduction, p 1.

^{2 &}quot;The attractiveness of tobacco products may be increased by a number of additives. Many different additives are used to create a specific taste/flavour in order to attract certain target groups. An attractive effect may be obtained by changing the appearance of the product and the smoke, decreasing the harshness of the smoke, and inducing a pleasant experience of smoking." - Addictiveness and Attractiveness of Tobacco Additives, European Commission Scientific Committee on Emerging and Newly Identified Health Risks, 2010, Opinion, p 85.

Through analysis of the data they found that "...these results strongly suggest that ingredients used in the manufacture of traditional blended cigarettes do not increase the inherent addictiveness of cigarettes."

Similarly, OXFORD ECONOMICS (8) examined a 46-country sample and found no evidence linking the presence of ingredients in cigarettes to cross-country variations in quit ratios.

Taking a different approach, LEE et al. (6) used cross-country differences in the prevalence of different cigarette styles to assess the effect of ingredients on health-related outcomes. They compared mortality rates from lung cancer and chronic obstructive pulmonary disease (COPD) in four countries in which traditional blended cigarettes are almost exclusively smoked (Austria, Denmark, Germany, and the United States) and three countries in which flue-cured cigarettes are almost exclusively smoked (Australia, Canada, and the United Kingdom). They concluded that "differences between countries in the rates of two major diseases for which smoking is clearly the predominant cause cannot materially be explained by whether the cigarettes usually smoked in the countries (now and in the past) are flue-cured or blended."

Other than LEE et al. and SANDERS et al. (6, 12), most of the existing literature on cross-country smoking behaviour focuses on economic, social and institutional factors, without taking into account differences in types of cigarettes smoked. KEELER et al. (5), ROSS and CHALOUPKA (10) and SUNG et al. (14) all find large effects of the cigarette price on smoking behaviour, while SCHAAP et al. (11) find significant effects of various tobacco control policies. This paper builds upon and updates the OXFORD ECO-NOMICS 2012 study. We use a sample of 80 countries, gathered on the basis of data availability, to investigate the hypothesis that the presence of ingredients in cigarettes affects smoking cessation behaviour. The main sample is divided into two subsamples according to the dominant variety of cigarette in the sampled country. Figure 1 illustrates the market shares of different cigarette styles across the main sample, with the lowest 62 countries being those classified as traditional blended countries, and the remaining 18 being classified as Virginia-style countries. We first examine raw comparisons in quit ratios between these two subsamples, and then proceed to cross-sectional regressions which allow us to control for socio-economic variables (such as income and education levels) and measures of tobacco control policies (such as public spending on tobacco control). Where relevant, we compare results with the earlier 2012 OXFORD ECONOMICS (8) study.

2. MATERIALS AND METHODS

2.1 Dependent variables

The principal variable used in this study is the quit ratio, defined as the number of former smokers as a proportion of ever smokers (former smokers plus current smokers). The construction of the quit ratio followed SCHAAP *et al.* (11) using national health surveys reported by the sampled country, although the lack of requisite data prohibited this ratio being age-standardised. Data on the quit ratio was

taken from the latest iteration of the Eurobarometer survey, the WHO and national health surveys (data sources are listed in the appendix). For the majority of countries, 2014 data was used, although where this was not available various historical survey data was used, details of which can be found in Table 4 in the appendix section of this paper. Countries that are newly included in this study, or have new survey data not included in the 2012 study, are also listed in Table 4 in the appendices. The list of countries originally included in the 2012 study can be found in Table 7.

2.2 Covariates

The principal covariate of interest is the market share of traditional blended cigarettes by country. This was constructed using data from AC Nielsen provided by Philip Morris International for the 80 countries in our sample. In addition, the use of multivariate regression techniques allowed us to control for a number of social and economic variables that have been identified as influencing smoking behaviour. The first set of regressions used GDP (Gross domestic product) per capita (at purchasing power parity exchange rates and expressed in logarithms³) sourced from the World Bank and Oxford Economics. Age-standardised smoking prevalence rates from the WHO (16) were also used in these regressions to prevent potential bias arising from differences in the progress of the 'smoking epidemic' between countries. Variables relating to life expectancy, the extent of internet usage and secondary education were also

used as control variables - all drawn from the most recent

World Bank Development Indicators (17).

We also employed a number of covariates specific to the tobacco market to investigate the role of tobacco control measures. The price of the best-selling cigarette brand in each country - measured at purchasing power parity (PPP) exchange rates - was obtained from the WHO, controlling for differing cigarette taxation policies across sampled countries. Collectively, this data existed for all 80 countries. Following JOOSENS and RAW (3, 4) a 'tobacco control' index was developed using data on smoke-free areas, advertising bans, health warnings and cessation programs from the WHO Global Data Repository (16), transforming them into numeric values and combining them into an overall index taking values 0 to 9 by scaling and weighting them. Sufficient data existed for 71 of the countries in our main sample.4 Finally, we used data from the WHO and Oxford Economics to construct a rank variable listing countries by their spending on tobacco control as a proportion of GDP. Data existed for 54 of the countries in our main sample.5

Purchasing Power Parity (PPP) exchange rates were used to ensure that the purchasing power of reported income is standardised across the sample. Logarithms are used to ensure we capture relative changes in reported GDP per capita at PPP exchange rates.

Excluding Iran, Mexico, Moldova, South Korea, Taiwan, UAE, USA, Venezuela and Vietnam (no data).

Excluding Bahrain, Belarus, Costa Rica, Czech Rep, Estonia, Georgia, Greece, Hungary, Ireland, Luxembourg, Malaysia, Morocco, Norway, Panama, Portugal, Russia, Singapore, Spain, Switzerland, Taiwan, Tunisia, UAE, Uganda, Ukraine, Uruguay, UK (no data).

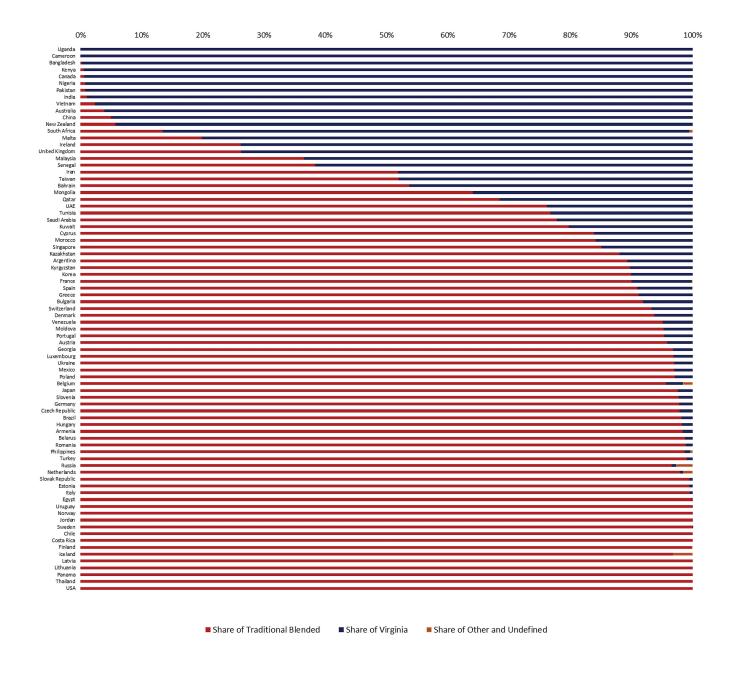


Figure 1. Main sample by market share of cigarette variety, 2018 study.

2.3 Statistical analysis

We start the analysis with a direct comparison of quit ratios between countries dominated by traditional blended cigarettes and those dominated by Virginia-style cigarettes. The statistical comparison is made by comparing the average quit ratio in these markets, using a two-sided t-test of the difference to test for statistical significance. The complete results of this analysis can be seen in Section 3. This direct comparison then moved to bivariate and multivariate regression analysis that controls for country specific factors that may affect the quit ratio. As there was no reason to assume nonlinear relationships between the quit ratio, the blended market share and the control variables, these regressions were all estimated using linear Ordinary Least Squares (OLS) regression. The complete result of this statistical analysis can be seen in Section 4.

3. RESULTS

3.1 Comparison of quit ratios

Most countries in our sample had a dominant cigarette variety in their domestic market. This allowed us to classify countries as either Virginia-style or traditional blended markets, based on whether the relevant variety of cigarettes sold in the country was greater than 50% of all cigarettes sold.

As illustrated in Figures 2a and 2b, the mean quit ratio was slightly higher in traditional blended markets than in Virginia markets, with a ratio of 0.351 versus 0.343.

The mean quit ratio in the whole sample was 0.349. For comparison, Figures 2c and 2d show the (smaller) sample used in the earlier 2012 OXFORD ECONOMICS (8) study. The tables illustrate the differing regional preferences in tobacco use, with Europe dominated by traditional blended cigarettes (with only three Virginia-style markets) and non-European countries featuring a greater number of Virginia-style markets.

Rudimentary examination of these variables suggests that any relationship between the cigarette variety and quit ratio within the sample is weak.

High quit ratios are observed in both traditional blended markets (Iceland and Sweden) as well as Virginia markets (Canada and New Zealand). Similarly, low quit ratios are observed in a number of both traditional blended markets (Egypt and Russia) and Virginia markets (Pakistan and Bangladesh).

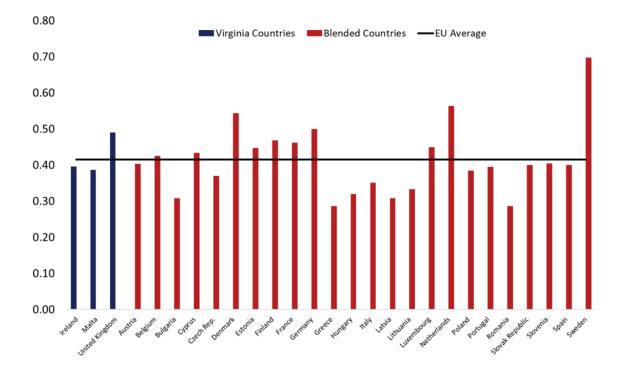


Figure 2a. Quit ratios in EU27 states, 2018 study.

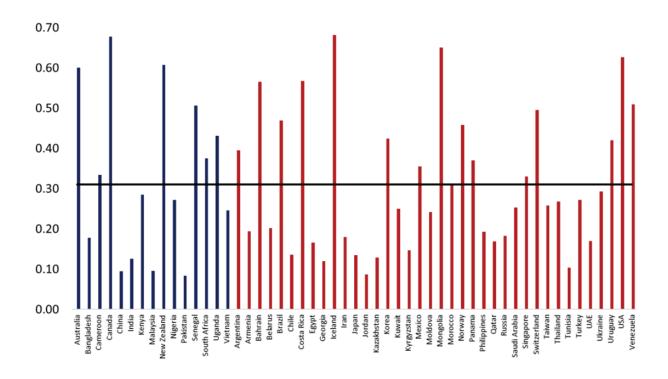


Figure 2b. Quit ratios in non-EU countries, 2018 study.

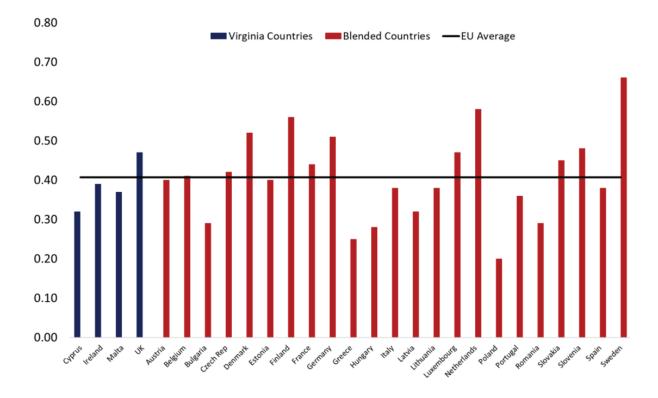


Figure 2c. Quit ratios in EU27 states, 2012 study.

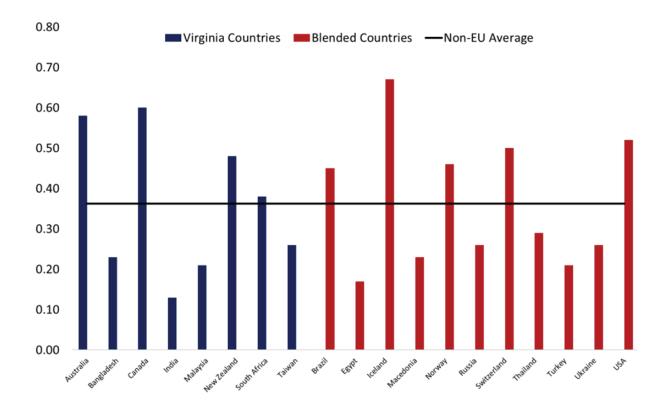


Figure 2d. Quit ratios in non-EU countries, 2012 study.

Table 1. Calculations showing no significant difference in quit ratios between Virginia and blended cigarette markets - with differing market thresholds, 2018 study.

Total sample (market threshold 50%)	
Mean	0.349
Standard deviation	0.158
Observations	80
Virginia markets (blended share < 50%)	
Mean	0.344
Standard deviation	0.187
Observations	18
Blended markets (blended share > 50%)	
Mean	0.350
Standard deviation	0.152
Observations	62
Difference (Virginia - blended)	-0.006
Difference (Virginia - blended)	0.155
Critical value	+/-1.99
T-stat < critical value	TRUE
Hypothesis: equal means	TRUE

Total sample (market threshold 90%)	
Mean	0.349
Standard deviation	0.158
Observations	80
Virginia markets (blended share < 90%)	
Mean	0.319
Standard deviations	0.175
Observations	33
Blended markets (blended share > 90%)	
Mean	0.369
Standard deviations	0.146
Observations	47
Difference (Virginia - blended)	-0.050
Difference (Virginia - blended)	1.40
Critical value	+/-1.99
T-stat < critical value	TRUE
Hypothesis: equal means	TRUE

This observation was validated by statistical testing of the means between the two markets (markets in this test are defined as country groups having a majority share of either Virginia-style or traditional blended cigarettes) shown in Table 1⁶. Examination using a simple t-test was unable to reject a null hypothesis of no difference in the average quit ratio between the two markets at a 5%-level of significance. We therefore conclude that the difference in mean quit

ratios between the two subsamples is not statistically significant. It should be noted, however, that the statistical power of this test is limited by the size of our sample and the high variance of the quit ratio across countries in the sample.

Notwithstanding this caveat around statistical power, this result is robust to both different definitions of market predominance, and different specifications of the quit variable. For a test of robustness, we examined whether an effect on quit behaviour in traditional blended markets could be discerned if a more stringent definition of this

For the sake of consistency, results in Table 1, and all following tables, treat variables as ratios, rather than percentages. This leads all results and regression coefficients taking values between 0 and 1.

market was used. We therefore recalculated the t-statistic, this time classifying only those countries with a traditional blended market share of greater than 90% as traditional blended markets, with the remainder classified as Virginia markets. In this case we were still unable to reject the null hypothesis of equal mean quit ratios across the subsamples at the 5%-level of significance.

3.2 Bivariate and multivariate regression analysis of quit ratios

The preceding statistical analysis did not take account of other factors that may explain the observed cross-country differences in the quit ratio. We therefore used multivariate regression analysis to control for a range of other variables, including economic and social factors, and thereby investigate whether the residual variation in the quit ratio once these factors have been accounted for has any correlation with the market share of traditional blended cigarettes. We made use of simple linear regression models, estimated using ordinary least squares (OLS); upon examining the residual patterns during the estimation process, we used robust standard errors to combat potential heteroskedasticity. The results of this analysis based on the 2014 data sample (the 2018 study) are presented in Table 2 (for comparison, the results from the 2012 OXFORD ECO-NOMICS study are presented in the Data Appendices under Table 8). In cases where the sample size is forced to change as new variables are included in the regression and relevant data is not available or not suitable (equations 3, 5, 7 and 10) we run parallel regressions (equations 2, 4, 6 and 9) that are identically specified to the former equation, but with the same sample set as these later regressions. This is to raise comparability between results and highlight the effects of including the new variables on the quit ratio.

A simple univariate model regressing the quit ratio on the percentage share of traditional blended style cigarettes in the domestic market gave a positive coefficient for the blended market share. But this coefficient was not significant at the 5%-level and the explanatory power of the regression was very low at just 0.05. This suggests that the market share of traditional blended cigarettes by itself accounts for virtually none of the cross country variation in quit ratios. This supports the conclusion reached in the earlier t-tests, shown in Table 1, which showed no statistically significant difference between quit ratios amongst Virginia-style and traditional blended markets. This conclusion is reinforced by the low R² of the regression, which illustrates the very limited effect cigarette varieties have on quit ratios globally.

Subsequent iterations of the regression including socioeconomic controls did not change this conclusion. Income is identified in the literaure as having a powerful influence of smoking behavior (REID *et al.* (9)), so its exclusion might cause biases in a univariate regression. Including the log of GDP per capita - excluding the outlier of Luxembourg (detailed in Table 5) - turned the coefficient on the share of blended cigarettes negative, but the coefficient was still far from statistically significant ⁷. The log of GDP per capita exhibited a strong and statistically significant positive influence on the quit ratio, and raised the R² to The effect of income on smoking behaviour is widely regarded as operating via the former's impact on access to education and health information (U.S. NATIONAL CANCER INSTITUTE (15)). There is therefore a possibility that simply using the log of GDP per capita as an explanatory variable is too crude to control for the societal benefits of rising wealth. Better results could perhaps be generated by estimating with these variables directly rather than approximating them through GDP per capita.

Using life expectancy, school enrolment and internet access as controls instead of GDP improves the fit of the equations, but the blended cigarette market share variable remains not significant at the 5%-level. Combining the blended market share, internet access and the age standardised smoking prevalence produced the strongest result, resulting in an R² of 0.587 (this was lower than the R² of 0.75 reported in the 2012 OXFORD ECONOMICS study, which was based on a smaller sample). The market share variable was still not significant in this specification (confirming the results of the 2012 OXFORD ECONOMICS Study).

3.3 Tobacco control measures and quit ratios

As well as general socio-economic variables such as income and education, much of the existing literature considers variables specific to the tobacco market such as price and non-price tobacco control measures, which have been found to affect smoking behaviour. We proceeded to control for such variables in our regressions, to investigate whether the residual variation in the quit ratio once these factors have been accounted for has any correlation with the market share of traditional blended cigarettes. The results can be found in Table 3.

The log of the cigarette price demonstrates a high degree of multicollinearity with log GDP per capita, so the two are not included in the same regression. Instead, we run a simple regression of the quit ratio on the log of the cigarette price. This gives a positive and statistically significant coefficient on the latter - with an R² of 0.592. The coefficient on the log of the price implies a 1%-rise in cigarette prices yields a 0.11%-rise in the quit ratio.

To describe the severity of tobacco control policy the Tobacco Control Index (TCI) was constructed. The tobacco control policy data that informed the index was available for 71 countries in 2014. A similar univariate regression of the quit ratio on the Tobacco Control Index gives a coeffi-

^{0.338,} suggesting that GDP per capita accounts for a large proportion of cross country variation in quit ratios across time. The explanatory power was further enhanced by the inclusion of an age standardised measure of smoking prevalence, to account for the country's progress along the 'smoking epidemic curve' (LOPEZ *et al.* (7)). This improved the fit further, with an R² of 0.559. The smoking prevalence variable caused only marginal changes in the coefficients while the blended market share coefficient was still not statistically significant at the 5%-level. The estimated coefficient on log GDP per capita implies that a difference in income per capita of 1% generates a 0.05–0.09 rise in the quit ratio. The same coefficient in the 2012 OXFORD ECONOMICS (8) study was a moderately higher 0.12–0.13.

Luxembourg was identified as an outlier in the GDP per capita series using the outlier test demonstrated in Table 5.

Table 2. Linear regressions and coefficients of quit ratio on market share of traditional blended, with socio-economic controls, 2018 study.

-		_	1			1					
		Constant		Independe	ent variables						
Equation 1 QUITR =		0.333	+	0.022	*BLEND						
T-statistics		[8.210]	+	[0.445]	DLEND						
p-values		[0.210] {0.00***}									
R-squared	0.050	{0.00 }		{0.658}							
•	80										
Observations											
Degrees of freedom	79										
Equation 2		0.000		0.00	*DI END						
QUITR =		0.333	+	0.02	*BLEND						
T-statistics		[8.185]		[0.398]							
p-values		{0.00***}		{0.692}							
R-squared	0.050										
Observations	79^										
Degrees of freedom	78										
Equation 3											
QUITR =		-0.138	+	-0.034	*BLEND	+	0.051	* LOG GDPCAP			
T-statistics		[-0.882]		[-0.668]			[3.100]				
p-values		{0.380}		{0.506}			{0.003***}				
R-squared	0.338										
Observations	79^										
Degrees of freedom	78										
Equation 4											
QUITR =		-0.496	+	-0.07	*BLEND	+	0.091	*LOG GDPCAP			
T-statistics		[-2.645]		[-1.456]			[4.567]				
p-values		{0.010**}		{0.150}			{0.000***}				
R-squared	0.478										
Observations	73^^										
Degrees of freedom	72										
Equation 5											
QUITR =		-0.407	+	-0.008	*BLEND	+	0.094	*LOG GDPCAP	+	-0.007	*SPREV
T-statistics		[-2.198]		[-0.153]			[4.864]			[-2.957]	
p-values		{0.031**}		{0.879}			{0.000***}			{0.004***}	
R-squared	0.559	, ,		,			,			,	
Observations	73^^										
Degrees of freedom	72										
Equation 6											
QUITR =		-0.434	+	-0.056	*BLEND	+	0.011	*LIFE			
T-statistics		[-2.018]		[-1.097]			[3.619]				
p-values		{0.047**}		{0.276}			{0.001***}				
R-squared	0.384	(51511)		((,				
Observations	80										
Degrees of freedom	79										
Equation 7											
QUITR =		0.0591	+	-0.08	*BLEND	+	0.004	*SCHOOL			
T-statistics		[0.835]	-	[-1.598]	DLLIND		[4.505]	0011002			
p-values		{0.406}		{0.114}			{0.000***}				
R-squared	0.461	(0.400)		(0.114)			(0.000)				
Observations	79^^^										
Degrees of freedom	78										
Equation 8	70										
QUITR =		0.171	+	-0.057	*BLEND	+	0.003	*INTERNET			
T-statistics		[3.074]	7	-0.05 <i>1</i> [-1.153]	PLEIND	т	[3.905]	INTENNET			
p-values							[3.905] {0.000***}				
p-values R-squared	0.409	{0.003***}		{0.252}			{0.000 }				
Observations	80 79										
Degrees of freedom	19										
Equation 9		0.457		0.00	*DI END		0.004	*!\!\\			
QUITR =		0.157	+	-0.08	*BLEND	+	0.004	*INTERNET			
T-statistics		[2.923]		[-1.656]			[4.687]				
p-values	0.400	{0.005***}		{0.102}			{0.000***}				
R-squared	0.488										
Observations	74^^^										
Degrees of freedom	73										
Equation 10											
QUITR =		0.278	+	-0.015	*BLEND	+	0.004	*INTERNET	+	-0.007	*SPREV
T-statistics		[4.512]		[-0.313]			[5.335]			[-3.381]	
p-values		{0.000***}		{0.755}			{0.003***}			{0.001***}	
R-squared	0.587										
Observations	74^^^										
Degrees of freedom	73										
								*** significant a			

^{*} significant at 10% level, p-value below 0.1; ** significant at 5% level, p-value below 0.05; *** significant at 1% level, p-value below 0.01 ^ Excluding Luxembourg (outlier); ^^ Excluding Taiwan, Kuwait, Tunisia, UAE, Qatar and Venezuela (no data) and Luxembourg (outlier) ^^^ Excluding Singapore (no data); ^^^ Excluding Taiwan, Kuwait, Tunisia, UAE, Qatar, and Venezuela (no data)

Table 3. Linear regressions of quit ratio on tobacco control varieties, 2018 study.

				Indepe	endent variables
Equation 1		1			
QUITR =		0.224	+	0.108	*LOG PRICE
T-statistics		[9.347]		[6.494]	
p-values		{0.000***}		{0.000***}	
R-squared	0.592				
Observations	80				
Degrees of freedom	79				
Equation 2					
QUITR =		0.233	+	0.024	*TCI1
T-statistics		[3.387]		[1.765]	
p-values		{0.001***}		{0.082*}	
R-squared	0.208				
Observations	71^				
Degrees of freedom	70				
Equation 3					
QUITR =		0.194	+	0.031	*TCI2
T-statistics		[2.950]		[2.481]	
p-values		{0.004***}		{0.016**}	
R-squared	0.286				
Observations	71^				
Degrees of freedom	70				
Equation 4				<u> </u>	
QUITR =		0.477	+	-0.005	*BUDGETRANK
T-statistics		[11.042]		[-3.336]	
p-values		{0.000***}		{0.002***}	
R-squared	0.420	•			
Observations	54^^				
Degrees of freedom	53				

^{*} significant at 10% level, p-value below 0.1; ** significant at 5% level, p-value below 0.05; *** significant at 1% level, p-value below 0.01 ^ Excluding Iran, Mexico, Moldova, South Korea, Taiwan, UAE, USA, Venzuela, and Vietnam (no data)

cient on the latter that is insignificant at the 5%-level, with an R^2 of 0.208. However, a 'stripped down' version of the index that used only the most effective policies for smoking cessation, using smoke-free areas, health warnings and cessation program subcomponents of the index, results in a positive and significant coefficient, with a slightly higher R^2 of 0.286. Details on the Tobacco Control Index can be found in Table 6.

Finally, a regression of the quit ratio on our control budget rank variable produced a negative and statistically significant coefficient with an R^2 of 0.420. This is what we would expect, as greater government efforts to warn of the hazards of smoking would lead to a rise in the quit ratio across the selected country.

4. DISCUSSION

We have investigated the hypothesis that the use of ingredients, including flavours, in traditional blended cigarettes affects quit behaviour among smokers. To that end, we compared countries with a high market share of traditional blended cigarettes, made with ingredients added to tobacco, and Virginia-style cigarettes, made with very few or no ingredients added to tobacco. We found no statistically significant difference in mean quit ratios between predominantly Virginia-style markets and predo-

minantly traditional blended markets. This is in line with existing cross-country studies, such as that by SANDERS *et al.* (12), which analysed data from clinical trials over the last three decades and across seven countries, and found that the use of ingredients did not increase the addictiveness of cigarettes.

The findings were robust to both domestic market dominance and controls on the various socio-economic or tobacco policy factors that shape rates of cessation across countries. Raw correlation variables between market dominance and quit ratios was found to be very small. Thus, almost none of the cross-country variation in quit ratios was attributable to the dominance of blended cigarettes in the domestic market.

There are limitations to this purely cross-sectional analysis, as the conclusions reached may not apply across different time periods. On the other hand, this concern may be mitigated to some degree by the fact that the same conclusion was reached by the 2012 OXFORD ECONOMICS (8) study, and the stability of smoking patterns across time.

We found that socio-economic variables exhibited a statistically significant relationship with cessation rates, accounting for a large part of international variation in quit rates. This result is in accordance with existing literature. The countries with the highest quit ratios are generally more economically developed: high GDP per capita has a close positive correlation with education and health indi-

^{^^} Excluding Bahrain, Belarus, Costa Rica, Czech Rep., Estonia, Georgia, Greece, Hungary, Ireland, Luxembourg, Malaysia, Morocco, Norway, Panama, Portugal, Russia, Singapore, Spain, Switzerland, Taiwan, Tunisia, UAE, Uganda, Ukraine, Uruguay and UK (no data)

cators, as well as tobacco control policies (YAMANAKA et al. (18)). The impact on quit behaviour of these socioeconomic and tobacco policy variables is substantial. None of the regressions specified in this paper show a significant change in the quit ratio related to the use of cigarette ingredients.

Economic variables such as national income per capita exerted a moderately lower influence on cessation rates in this study, relative to the 2012 study. This may be attributed to the inclusion of a broader sample of less developed countries in the 2018 study, leading to increased in-sample variation in the societal and cultural variables that affect smoking cessation. This more complete picture of global smoking patterns across richer and poorer countries lends greater credibility to the results from this study. On the other hand, the wider global sample in this study exposes the regression to higher levels of countryspecific (idiosyncratic) variation in the quit ratio that are not explained by the dependent variables in the regression model. This may explain the comparatively lower level of R² in our regressions. Still, whilst the R² terms may differ between the two analyses, the broad consistency in magnitude of the coefficients across both the 2018 and 2012 studies give us confidence that our results are not skewed by any sample specific difficulties.

CONCLUSIONS

Our cross-country study of cessation rates (80 countries) support the findings of the 2012 study (46 countries) that there is no statistical evidence to support the hypothesis that ingredients used in traditional blended cigarettes affect smoking cessation patterns. Socio-economic variables (such as internet access) and tobacco control variables had a significant effect on the quit ratio, accounting for much of the cross-country variation in smoking cessation rates. This is in line with the existing literature, which indicates that economic development and corresponding improvements in access to education and health information are associated with higher quit ratios. With the increased use of ecigarettes, the structure of this relationship may change in the future, so an area of future research may be to investigate the influence of e-cigarettes on national quit ratios.

CONFLICT OF INTEREST STATEMENT

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DATA APPENDIX

As specified in the estimated regressions, quit ratios vary dramatically across countries largely due to socio-economic factors. These variables, including GDP per capita, life expectancy and internet access, can be taken as proxies for the wealth of a country, the availability of information and the extent of healthcare coverage. Variations in these fundamental factors drive differences in the quit ratio between countries in our sample.

Table 5. GDP per capita outlier test, 2018 study.

Series	GDP per capita
Average	30965
1st Quartile	12961
3rd Quartile	43671
Inter-quartile range	30710
Upper bound ^	89736
Lower bound ^^	-33105
Luxembourg GDPCAP	102389
Outlier	TRUE

[^] Defined as 3rd Quartile adding 1.5* Inter-Quartile range

^^ Defined as 1st Quartile subtracting 1.5* Inter-Quartile range

Table 4. Quit ratio variable, blended market share and sources, 2018 study.

Country	Quit ratio ^a (%)	Traditional blended market	Data source	Country	Quit ratio ^a (%)	Traditional blended market	Data source
	(70)	share b (%)			(70)	share b (%)	
Argentina*	40	89	WHO GATS	Luxembourg	45	97	Eurobarometer 385
Armenia*	19	98	GILMORE et al. 2004	Malaysia	10	37	National Health & Morbidity Survey
							2015
Australia	60	4	Tobacco in Australia 2017: Cancer Council of Victoria	Malta	39	20	Eurobarometer 385
Austria	40	96	Eurobarometer 385	Mexico*	36	97	WHO GATS
Bahrain*	57	54	AHMED <i>et al</i> . 2017	Moldova*	24	95	GILMORE et al. 2004
Bangladesh	18	0	WHO GATS	Mongolia*	65	64	BAIGALMAA et al. 2006
Belarus*	20	99	GILMORE et al. 2004	Morocco*	31	84	ВЕRRAHO <i>et al</i> . 2008
Belgium	43	96	Eurobarometer 385	Netherlands	56	98	Eurobarometer 385
Brazil	47	98	WHO GATS	New Zealand	61	6	NZ Ministry of Health: Tobacco Use Survey 2016
Bulgaria	31	92	Eurobarometer 385	Nigeria*	27	1	WHO GATS
Cameroon*	33	0	WHO GATS	Norway	46	100	Eurobarometer 385
Canada	68	1	Tobacco Use in Canada: 2017 edition	Pakistan*	8	1	WHO GATS
Chile*	14	100	Puschel et al. 2008	Panama*	37	100	WHO GATS
China*	10	5	YANG et al. 2001	Philippines*	19	99	WHO GATS
Costa Rica*	57	100	WHO GATS	Poland	38	97	Eurobarometer 385
Cyprus	43	84	Eurobarometer 385	Portugal	39	95	Eurobarometer 385
Czech Rep.	37	98	Eurobarometer 385	Qatar*	17	69	WHO GATS
Denmark	54	94	Eurobarometer 385	Romania	29	99	Eurobarometer 385
Egypt	17	100	WHO GATS	Russia	18	97	WHO GATS
Estonia	45	100	Eurobarometer 385	Saudi Arabia*	25	78	BCHERAOUI et al. 2015
Finland	47	100	Eurobarometer 385	Senegal*	51	38	WHO GATS
France	46	90	Eurobarometer 385	Singapore*	33	85	ZOE et al. 2004
Georgia*	12	97	GILMORE et al. 2004	Slovakia	40	99	Eurobarometer 385
Germany	50	98	Eurobarometer 385	Slovenia	40	98	Eurobarometer 385
Greece	29	91	Eurobarometer 385	South Africa	38	13	South African Demographic & Health Survey 2003
Hungary	32	98	Eurobarometer 385	Spain	40	91	Eurobarometer 385
Iceland	68	97	Public Health Institute of Iceland 2016	Sweden	70	100	Eurobarometer 385
India	13	1	WHO GATS	Switzerland	50	93	CHIOLORO et al. 2007
Iran*	18	52	HEYDARI et al. 2011	Taiwan	26	52	Taiwan Adult Tobacco Survey 2006
Ireland	40	26	Eurobarometer 385	Thailand	27	100	WHO GATS
Italy	35	100	Eurobarometer 385	Tunisia*	10	77	Sahli <i>et al</i> . 2017
Japan*	14	98	Тависні <i>et al</i> . 2016	Turkey	27	99	Eurobarometer 385
Jordan*	9	100	Jagнвік <i>et al</i> . 2014	UAE*	17	76	Dubai Health Authority 2015
Kazakhstan*	13	88	GILMORE et al. 2004	Uganda*	43	0	WHO GATS
Kenya*	29	1	WHO GATS	UK	29	97	Eurobarometer 385
Rep. Korea*	42	90	НЕЕ-Кім <i>et al</i> . 2015	Ukraine	49	26	WHO GATS
Kuwait*	25	80	Ом∪ <i>et al</i> . 2015	Uruguay*	42	100	WHO GATS
Kyrgyzstan*	15	90	GILMORE et al. 2004	USA	63	100	NHIS Survey 2016
Latvia	31	100	Eurobarometer 385	Venezuela*	51	95	BERMUDEZ et al. 2016
Lithuania	33	100	Eurobarometer 385	Vietnam*	25	2	WHO GATS

^{*} Country has been newly included in the sample a Share of former smokers in ever-smokers (current smokers + former smokers; b Data provided by AC Nielsen and PMI

Table 6. Tobacco Control Index, 2018 study.

	Tobacca Comtact	Tobacco Control Inde			I	4 11 10	
Country	Tobacco Control Index 1 (TCI1) (%)	Tobacco Control Index 2 (TCI2) (%)	1. Smoke free	Advertisement ban	3. Cessation	 Health warnings 	
Argentina	4.4	4.3	5	3	3	5	
Armenia	5.0	4.3	5	6	5	3	
Australia	7.2	7.7	5	6	9	9	
Austria	3.3	3.7	0	3	6	5	
Bahrain	3.9	3.7	3	6	6	2	
Bangladesh	2.9	3.0	1	3	3	5	
Belarus	3.8	4.3	3	6	5	5	
Belgium	6.2	7.3	6	3	9	7	
Brazil	6.2	6.3	1	4	9	9	
Bulgaria	4.0	4.7	3	5	6	5	
Cameroon	5.6	6.0	5	6	7	6	
Canada	5.7	7.0	9	7	3	9	
Chile	7.0	6.3	8	5	5	6	
China	3.8	4.7	3	5	5	6	
Costa Rica	6.7	6.3	7	7	6	6	
Cyprus	3.6	5.7	6	5	6	5	
Czech Republic	2.5	3.3	2	3	3	5	
•	6.2	6.3		9		7	
Denmark Egypt	6.2	6.3 5.7	6 2	8	6 6	9	
Egypt Estopia	6.2 2.9	5.7 3.0	1	8 3	3	9 5	
Estonia Finland							
Finland	6.3	6.7	9	6	6	5	
France	6.1	6.7	6	5	9	5	
Georgia	5.0	4.3	5	6	5	3	
Germany	3.8	4.3	2	3	6	5	
Greece	4.0	4.0	4	5	3	5	
Hungary	3.3	3.0	1	5	3	5	
lceland	3.5	3.7	3	3	3	5	
India	3.2	2.3	2	5	3	2	
reland	6.5	7.7	9	3	9	5	
taly	6.0	6.0	7	7	6	5	
Japan	3.7	3.7	3	6	5	3	
Jordan	5.1	5.3	5	5	5	6	
Kazakhstan	4.5	5.0	4	6	5	6	
Kenya	4.8	5.7	4	7	6	7	
Kuwait	7.0	6.3	7	8	7	5	
Kyrgyzstan	5.6	6.0	5	6	7	6	
Latvia	2.9	3.0	1	3	3	5	
Lithuania	4.5	4.3	2	6	6	5	
Luxembourg	5.1	5.3	5	6	5	6	
Malaysia	6.5	5.3	1	4	6	9	
Malta	3.7	4.0	1	3	6	5	
	7.1	6.7	7	6	8	5	
Mongolia							
Morocco	4.7	5.0	5	3	4	6	
Netherlands	3.1	3.3	2	2	3	5	
New Zealand	8.2	9.0	9	6	9	9	
Nigeria	4.8	4.3	5	6	4	4	
Norway	4.3	4.3	2	5	6	5	
Pakistan	4.7	5.0	4	6	6	5	
Panama	6.1	6.3	6	7	6	7	
Philippines	5.1	5.3	5	6	5	6	
Poland	4.6	4.0	1	7	6	5	
Portugal	4.9	5.0	4	5	6	5	
Qatar	4.0	5.0	3	5	6	6	
Romania	5.7	5.7	1	6	9	7	
Russia	1.5	1.7	0	1	3	2	
Saudi Arabia	5.6	4.7	6	6	5	3	
Senegal	6.3	6.0	7	3	5	6	
Singapore	6.3	6.7	5	9	9	6	
Slovakia	4.5	4.7	3	5	6	5	
Slovenia	4.2	4.7	3	4	6	5	
South Africa	3.7	2.3	2	8	3	2	
Spain	4.5	4.0	4	7	3	5	
Sweden	4.2	4.7	3	4	6	5	
Sweden Switzerland	3.6	4.7	0	2	6	5 7	
Switzeriand Thailand		4.3 5.7	2				
	5.3			5	6	9	
Tunisia	3.3	4.0	3	5	3	6	
Turkey	5.0	4.3	5	8	3	5	
Jganda	4.9	4.3	5	4	5	3	
Ukraine	2.3	2.7	0	2	3	5	
JK	7.0	8.3	9	3	9	7	
Uruguay	4.3	4.7	4	4	5	5	

Table 7. Quit ratio variable, blended market share and sources, 2012 study.

Country	Quit ratio ^a (%)	Trad. blended market share ^b (%)	Data source
Australia	58	8	Tobacco in Australia: Cancer Council of Victoria
Austria	40	97	Eurobarometer 332
Bangladesh	23	0	WHO GATS
Belgium	41	90	Eurobarometer 332
Brazil	45	100	WHO GATS
Bulgaria	29	65	Eurobarometer 332
Canada	60	1	Tobacco Use in Canada 2011 Edition
Cyprus	32	35	Eurobarometer 332
Czech Republic	42	95	Eurobarometer 332
Denmark	52	82	Eurobarometer 332
Egypt	17	98	WHO GATS
Estonia	40	100	Eurobarometer 332
Finland	56	100	Eurobarometer 332
France	44	85	Eurobarometer 332
Germany	51	97	Eurobarometer 332
Greece	25	92	Eurobarometer 332
Hungary	28	100	Eurobarometer 332
Iceland	67	100	Public Health Institute of Iceland 2009
India	13	0	WHO GATS
Ireland	39	13	Eurobarometer 332
Italy	38	99	Eurobarometer 332
Latvia	32	100	Eurobarometer 332
Lithuania	38	100	Eurobarometer 332
Luxembourg	47	92	Eurobarometer 332
Macedonia	23	83	Eurobarometer 332
Malaysia	21	41	National Health and Morbidity Survey 2006
Malta	37	13	Eurobarometer 332
Netherlands	58	92	Eurobarometer 332
New Zealand	48	5	NZ Ministry of Health Tobacco use survey 2009
Norway	46	100	Eurobarometer 332
Poland	20	88	Eurobarometer 332
Portugal	36	97	Eurobarometer 332
Romania	29	97	Eurobarometer 332
Russia	26	96	WHO GATS
Slovakia	45	100	Eurobarometer 332
Slovenia	48	94	Eurobarometer 332
South Africa	38	24	South African Demographic & Health Survey
Spain	38	86	Eurobarometer 332
Sweden	66	100	Eurobarometer 332
Switzerland	50	90	CHIOLORO et al. 2007
Taiwan	26	41	Taiwan Adult Tobacco Survey 2006
Thailand	29	94	WHO GATS
Turkey	21	97	Eurobarometer 332
UK	47	8	Eurobarometer 332
Ukraine	26	92	WHO GATS
USA	52	100	NHIS Survey 2009

a Share of former smokers in ever-smokers (current + former smokers)
 b Data provided by AC Nielsen and PMI

Table 8. Linear regressions of quit ratio on market share of traditional blended, with socio-economic controls, 2012 study.

		Constant		Indonondo	nt variables						
Equation 1		Constant		muchende	iii vailables						
QUITR =		0.369	+	0.029	*BLEND						
T-statistics		[6.8]	т	[0.46]	DLEIND						
p-values R-squared	0.01	{0.000***}		{0.648}							
•	46										
Observations											
Degrees of freedom	45										
Equation 2 OUITR =		0.000		0.040	*DL END		0.40	*! 00 000040			
		-0.809	+	-0.018	*BLEND	+	0.12	*LOG GDPCAP			
T-statistics		[-4.1]		[-0.48]			[6.1]				
p-values	0.54	{0.000***}		{0.634}			{0.000***}				
R-squared	0.51										
Observations	46										
Degrees of freedom	45										
Equation 3			_								
QUITR =		-0.853	+	-0.017	*BLEND	+	0.13	*LOG GDPCAP			
T-statistics		[-3.9]		[-0.44]			[5.9]				
p-values		{0.000***}		{0.662}			{0.000***}				
R-squared	0.51										
Observations	45^										
Degrees of freedom	44										
Equation 4											
QUITR =		-0.715	+	0.03	*BLEND	+	0.13	*LOG GDPCAP	+	-0.006	*SPREV
T-statistics		[-2.7]		[0.74]			[5.4]			[-3.3]	
p-values		{0.010***}		{0.463}			{0.000***}			{0.002***}	
R-squared	0.63										
Observations	45^										
Degrees of freedom	44										
Equation 5											
QUITR =		-0.575	+	0.001	*BLEND	+	0.013	*LIFE			
T-statistics		[-1.4]		[0.03]			[2.5]				
p-values		{0.168}		{0.976}			{0.016**}				
R-squared	0.33	•									
Observations	46										
Degrees of freedom	45										
Equation 6											
QUITR =		-0.099	+	0.01	*BLEND	+	0.005	*SCHOOL			
T-statistics		[-1.1]		[0.19]			[6.3]				
p-values		{0.277}		{0.850}			{0.000***}				
R-squared	0.44	ζ- ,		((,				
Observations	44^^										
Degrees of freedom	43										
Equation 7											
QUITR =		0.159	+	-0.04	*BLEND	+	0.005	*INTERNET			
T-statistics		[3.4]		[-1.0]			[7.8]				
p-values		{0.001***}		{0.323}			{0.000***}				
R-squared	0.65	(0.001)		(0.020)			(5.555)				
Observations	44^^										
Degrees of freedom	43										
Equation 8	.0										
QUITR =		0.293	+	0.01	*BLEND	+	0.005	*INTERNET	+	-0.006	*SPREV
T-statistics		[6.7]	•	[0.23]	DELIND	·	[8.1]	II TI LI MALI	•	[-3.8]	OI IVE
p-values		{0.000***}		{0.819}			{0.000***}			{0.000***}	
R-squared	0.75	το.οοο }		(6.019)			(0.000 }			ίο.σος }	
Observations	0.75 44^^										
Chaci valinija											
Degrees of freedom	43										

significant at 10%-level, p-value below 0.1
 significant at 5%-level, p-value below 0.05
 significant at 1%-level, p-value below 0.01

[^] Excluding Luxembourg (outlier)
^^ Excluding Taiwan and Macedonia (no data)